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ANNUAL REPORT 2013





## **COMPANY INFORMATION**

#### **Board of Directors**

Raja Muhammad Abbas (Chairman)

Mr. Babar Hassan Bharwana (Managing Director)

Mr. Abdul Jabbar Ali

Mr. Muhammad Arif Habib

Mr. Rashid Ali Khan

Mr. Liagat Mohammad

Mr. Muhammad Iqbal

Mirza Mahmood Ahmad

Mr. Muhammad Iqbal Awan

## **Board Audit Committee**

Mirza Mahmood Ahmad (Chairman)

Mr. Liaqat Mohammad

Mr. Muhammad Igbal

Mr. Muhammad Iqbal Awan

## **Board Finance Committee**

Mr. Rashid Ali Khan (Chairman)

Mr. Muhammad Arif Habib

Mr. Abdul Jabbar Ali

#### **Board HR & Remuneration Committee**

Raja Muhammad Abbas (Chairman)

Mr. Abdul Jabbar Ali

Mr. Muhammad Iqbal

Mr. Muhammad Iqbal Awan

## **CFO & Company Secretary**

Mian Anwar Aziz

#### **Auditors**

M/s. Fazal Mahmood & Co. Chartered Accountants

#### **Bankers**

National Bank of Pakistan United Bank Limited Summit Bank

## **Legal Advisor**

Sardar Zulfiqar Umar Khan Tahim

## **Registered Office**

6/7-Sir Ganga Ram Trust Building, Shahrah-e-Quaid-e-Azam, Lahore.

Phones: 042 37 32 0225-7
Fax No.: 042 37 32 3108
E-Mail: info@peco.com.pk
Website: http://www.peco.com.pk

Plants : Kot Lakhpat

Lahore

## **Share Registrar:**

M/s. Scarlet IT System (Pvt) Ltd. 24-Ferozpur Road, Near Mozang Chungi, Lahore.



## **OUR PRODUCTS**

PECO is playing a vital role in the manufacturing of qualitative engineering goods of international standard. Its products have earned reputation due to quality and reliability. PECO present products range includes the following:

#### Steel Structure

- -Electricity Transmission & Distribution Line Towers (11, 132, 220 & 500 Kv)
- -Telecommunication Towers (Green Field & Roof Top)

## Pumps & Turbines

PECO produces Mono Block & Non Clogging Pumps, Multi Stage Centrifugal Pumps, Deep Well & Agro Turbines of various capacities & heads as per requirements of the customers. PECO pumps range also includes Sludge Pumps and the Pumps utilized in Sugar & Chemical industries.

## Electric Motors

PECO manufactures following range of electric motors:

- -Horizontal Foot Mounted Motors in Drip Proof & T.E.F.C. Enclosures
- -Flange Mounted Squirrel Cage Induction Motors
- -Vertical Hollow Shaft Motors in Drip Proof & Totally Enclosed Fan Cooled Enclosures

## Safes, Strong Room Doors & Steel Lockers.

- -Steel Safes 30", 60", 72"
- -Strong Room Doors & Steel Lockers for Banks

## Foundry Products.

- Grey & S.G. Iron Castings
- Bronze Castings
- Aluminum Alloy Castings

## Rolled Products

- Angles
- Plain Bars
- Deformed Bars (Grade 60 & 40)



## **Vision Statement**

A sustainable growth oriented company and market leader in Steel Towers for Electricity Transmission and Telecommunication,
Pumps & Electric Motors

## **Mission Statement**

To replace the old machines & equipment with most modern, efficient machines leading towards automation. To produce quality products at higher efficiency and consistent quality with lower cost.

## **Corporate Strategy**

To accomplish excellent results through increased earnings in the best interest of all stake holders. To be a responsible employer to take care of the employees in their career planning and reward.

Being a good corporate citizen, contributing to the development of society through harmony in all respects.

## **Quality Policy**

We are committed to maintain our Customer's satisfaction by delivering the qualitative products and services in accordance with their needs and requirements. Customer's feed-back is continuously reviewed for quality improvement to have continued customer's confidence and trust in our products. Quality policy and objectives are reviewed on yearly basis.



## **Our Values**

- I. The Company's Policy is to conduct business with honesty and integrity and to be Ethical in all its dealings showing respect for the interest of those with whom it has relationship.
- 2. The Company complies with all laws and regulations. All employees are expected to familiarize themselves with laws and regulations governing their individual areas of responsibility, and not to transgress them. In case of any doubt the employees are expected to seek necessary advice. The Company believes in fair competition and supports appropriate competition laws.
- 3. The Company does not support any political party nor contribute to the funds of groups whose activities promote party interests.
- 4. The Company is committed to provide services, which consistently offer, value in terms of price and quality and satisfy customer needs and expectations.
- 5. The Company is committed to run its business in an environment that is sound and sustainable. As a good corporate entity, the Company recognizes its social responsibilities and will endeavor to contribute to community activities as a whole.
- 6. The Company believes in and fully adheres to the principles of reliability and credibility in its financial reporting and in transparency of business transactions.
- 7. The Company is an equal opportunity employer. Its employee recruitment and promotional policies are free of any gender bias and are merit and excellence oriented. It believes in providing its employees safe and healthy working conditions and in maintaining good channels of communications.
- 8. The Company expects its employees to abide by certain personal ethics whereby Company information and assets are not used for any personal advantage or gain. Any conflict of interest should be avoided, where it exists it should be disclosed and guidance sought.

The Board of Directors has constituted the 'Board Audit Committee' to ensure compliance of above principles.



# **FINANCIAL HIGHLIGHTS**

Rs. in Million

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	2013	2012	2011	2010	2009	2008
Trading Results						
Sales – Net	385.771	522.873	712.177	1,677.379	1,361.633	1,036.919
Cost of Sales	464.930	593.414	680.309	1,371.129	1,035.306	815.731
Gross Profit	(79.159)	(70.541)	31.868	306.250	326.327	221.188
Admn, Gen. & Selling Exp.	53.705	57.131	71.595	87.464	78.157	54.311
Operating Profit/(Loss)	(132.864)	(127.672)	(39.727)	218.786	248.170	166.877
Financial Charges	26.479	25.748	17.540	30.684	82.551	8.260
Other Charges etc.	0.809	12.471	8.960	0.757	0.501	1.054
Other Income	6.669	13.685	8.312	5.474	44.309	18.784
Profit/(Loss) before Tax	(153.483)	(152.206)	(57.915)	183.223	201.171	176.347
Net Profit/(Loss) after Tax	(83.107)	(99.913)	(30.594)	114.538	133.948	109.447
Dividend						
Cash Dividend	-	-	-	56.902	71.128	-
Dividend Per Share (Rs.)	-	-	-	10.00	12.50	-
Financial Position						
Property, Plant & Equipment	8,661.023	4,865.129	4,884.234	4,879.205	4,592.772	1,501.608
Paid up Capital	56.902	56.902	56.902	56.902	56.902	56.902
Reserves	10.000	10.000	10.000	10.000	10.000	10.000
Fixed Capital Expenditure	8,978.087	5,199.180	5,211.929	5,199.613	4,910.765	1,819.125
Key Indicators						
Gross Profit Ratio	(20.52)	(13.49)	4.47	18.26	23.97	21.33
Operating Profit Ratio	(34.44)	(24.42)	(5.58)	13.04	18.23	16.09
Operation Expenses Ratio	13.92	10.93	10.05	5.21	5.74	5.24
Profit/(Loss) Before Tax Ratio	(39.79)	(29.11)	(8.13)	10.92	14.77	17.01
Net Profit Ratio	(21.54)	(19.11)	(4.30)	6.83	9.84	10.56
Earning Per Share	(14.61)	(17.56)	(5.38)	20.13	23.54	19.23
Working Capital	280.318	467.295	610.342	716.449	737.846	650.119
Current ratio	2.69	2.31	2.32	4.28	3.01	3.74
Quick ratio	1.26	0.82	1.10	2.24	1.41	2.12



## **NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that the 64th Annual General Meeting of Pakistan Engineering Company Limited will be held at Hotel Ambassador, 7-Davis Road, Lahore, on Thursday, October 31, 2013 at 11.00 A.M. to transact the following business: -

- 1. To confirm Minutes of 63rd Annual General Meeting held on Thursday, October 25, 2012.
- 2. To receive, consider and adopt the Audited Accounts of the Company for the year ended June 30, 2013 together with the Auditors' and Directors' report thereon.
- 3. To appoint auditors for the year ending June 30, 2014 and to fix their remuneration. The present Auditors M/s Fazal Mahmood & Company, Chartered Accountants being eligible for reappointment have offered themselves for reappointment. The Board of Directors, on recommendations of the Audit Committee, has proposed appointment of M/s Fazal Mahmood & Company, Chartered Accountants for the year 2014.
- 4. To transact any other business with the permission of the Chair.

BY ORDER OF THE BOARD (Mian Anwar Aziz) Company Secretary

Lahore: September 30, 2013

#### **NOTES:**

- 1. The Share Transfer Books of the Company shall remain closed from October 24, 2013 to October 31, 2013 (Both days inclusive) and no transfer will be registered during that time. Transfers received in order at the office of the Registrar of the Company M/s Scarlet IT System (Pvt.) Limited, 24 Ferozpur Road, Near Mozang Chungi, Lahore at the close of business on October 23, 2013 will be treated in time.
- 2. A member entitled to attend and vote at this meeting is entitled to appoint any person as a proxy and vote on his / her behalf. Proxies in order to be effective must be received at the Registered Office of the Company not less than 48 hours before the time of the meeting.
- 3. Any individual Beneficial Owner of the Central Depository Company (CDC), entitled to vote at this meeting must bring his/her Computrized National Identity Card (CNIC) or passport (in case of foreigner) alongwith CDC account number to prove his/her identity and in case of proxy must enclose an attested copy of his/her CNIC or passport. Representatives of corporate members should bring the usual documents required for such purpose.
- 4. Members are requested to notify us immediately of any change in their Registered address currently available with us.
- 5. The Registrar of the Company is, M/s SCARLET IT Systems Ltd. 24 Ferozpur Road, Near Mozang Chungi, Lahore.
- 6. Members who have not yet submitted photocopy of their Computerized National Identity Cards(CNIC) to the Company are requested to send the same at the earliest.



## **DIRECTORS' REPORT**

To The Shareholders

The Directors have pleasure in presenting the 64th Annual Report with the Audited Accounts and the Auditors' Report thereon for the year ended June 30, 2013.

#### PERFORMANCE OUTLOOK

The year 2012-13 was characterized by overall low activity in the country. The poor performance was mainly attributed to deteriorating law and order situation, acute load shedding of electricity and gas, high level of inflation and depreciation of rupee against dollar. These factors not only adversely affected the overall economic activity and business in the country but deteriorated the performance of the Company also. The turn over of the Company could not touch the desired level. Major supplies to WAPDA consisted of 220 Kv Steel Towers and Gantries. There was no remarkable demand of telecommunication towers during the year. Sale of Pumps and Motors also remained on the lower side.

## FINANCIAL PERFORMANCE

Operating results of the Company for the year 2012-13 were not so good. The overall performance of the Company turned out to be below our expectation. As against last years' sale of 523 million, it could achieve sales of only Rs. 386 million which was 26% lower. The short fall in turn-over was mainly due to poor orders in hand, delay in award of one of the major projects, constraints in procurement of raw material and delay in renewal of credit facilities by NBP. Although the management has strict control on expenses, yet these measures could not contribute the company to sustain a Gross Loss of Rs. 79 million compared to a loss of Rs. 71 million during the previous year. The loss before tax during the period under review was Rs. 153 million against previous year loss of Rs. 152 million.

Loss per share decreased from Rs. 17.56 per share to Rs. 14.61 per share during the period under review.

Low production was the major reason for this substantial loss during the year. Fixed overheads could not be absorbed properly by the products as production remained below the break even point. Other reasons were lesser orders in hand at the beginning of the year, raw material constraints, non renewal of credit facilities from National Bank, load shedding of electricity/ gas, intensive competition especially of 11 and 132 Ky towers.

Compared with the last year operating expenses during the year under review decreased mainly due to decrease in sale. Financial charges slightly increased during the current year.

	Rupees in	Thousand	
	Year ended	Year ended	
FINANCIAL RESULTS AND APPROPRIATIONS	30.06.2013	30.06.2012	
(Loss) before Taxation for the year	(153,483)	(152,206)	
Taxation	70,376	52,293	
(Loss) after Tax for the year	(83,107)	(99,913)	
Appropriations:			
(Loss) for the year	(83,107)	(99,913)	
Transfer from "Surplus on Revaluation of Fixed Assets"	` 14,19Í	`11,61 <b>4</b>	
(Loss) Carried Forward to Accumulated Loss	(68,916)	(88,299)	



## **OPERATING & FINANCIAL DATA**

Operating and Financial data and key ratios of the Company for the last six years are annexed.

#### **BOARD OF DIRECTORS**

The Board comprises of one Executive, four non executive and four independent directors. During the year under review there were changes in Govt. nominated directors. The present Government nominated directors are Raja Muhammad Abbas, Mr. Babar Hassan Bharwana and Mr. Abdul Jabbar Ali.

#### **BOARD OF DIRECTORS MEETINGS**

During the year 2012-13, five meetings of the Board were held. The attendance of the Board members was as follows:

Mrs. Rukhsana Saleem	4
Mr. Babar Hassan Bharwana	5
Mr. Abdul Jabbar Ali	5
Mr. Muhammad Arif Habib	0
Mr. Liaqat Mohammad	5
Mr. Rashid Ali Khan	4
Mirza Mahmood Ahmad	2
Mr. Muhammad Iqbal	5
Mr. Muhammad Iqbal Awan	5

Those Directors who have not attended the required number of meetings, have applied for leave of absence which was dully granted by the Board.

#### PATTERN OF SHAREHOLDING AND SHARES TRADED

The pattern of shareholding and additional information regarding pattern of shareholding is attached separately.

No trading in the shares of the Company were carried out by the Directors, the Chief Executive Officer and the Company Secretary and their spouses and minor children during the year under review.

#### **EARNING / LOSS PER SHARE**

Loss per share for the year ended 30th June, 2013 was Rs. 14.61 as compared to loss per Share of Rs. 17.56 of the last year.

#### **AUDITORS**

The Auditors M/s Fazal Mahmood & Company, retire and offer themselves for re-appointment. The Board Audit Committee and the Board of Directors of the Company have endorsed their appointment for shareholders consideration at the forthcoming Annual General Meeting.

#### **COMMENTS ON AUDITORS REPORT**

**OUTSTANDING AMOUNT OF CUSTOM & IMPORT DUTIES:** 

In accordance with Cabinet decision dated 30.5.1994, the company's loans including payment



of customs and import duties alongwith accrued mark up are to be payable on realization of sale proceeds of PECO Badami Bagh land which was handed over to Privatization Commission in 1994.

## **SUBSEQUENT EVENTS**

No material changes and commitments affecting the financial position of the Company have occurred between the end of the financial year to which this Balance Sheet relates and the date of the Directors' report.

#### STATEMENT ON CORPORATE FINANCIAL REPORTING FRAME WORK

The Company has complied with all the requirements of the code of Corporate Governance by the listing regulations.

Accordingly the Directors are pleased to confirm the following:

- i. The financial statements together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984. These statements present fairly the Company's state of affairs, the results of its operations, cash flow and changes in equity.
- ii. Proper books of accounts of the Company have been maintained.
- iii. Appropriate accounting policies have been consistently applied in the preparation of financial statements which conform to the International Accounting Standards as applicable in Pakistan. The accounting estimates, wherever required are based on reasonable and prudent judgment.
- iv. The International Financial Reporting Standards, as applicable in Pakistan, have been followed in the preparation of financial statements.
- v. The system of Internal Control is sound in design and has been effectively implemented and monitored.
- vi. There are no significant doubts upon the Company's ability to continue as a going concern.
- vii. There has been no material departure from the best practices of Corporate Governance, as required by the listing regulations.
- viii. There has been a significant drop in production, sales and profitability of the Company for the year 2013. The net sales dropped to Rs. 385.771 million from Rs. 522.873 million of last year i.e. 26% mainly due to low productivity, raw material constraints, non renewal of credit facilities by National Bank, load shedding of electricity and gas and intensive competition of 11 & 132 Kv towers. As a result the after tax loss amounted to Rs. 83.107 million compared with the last yeas loss of Rs. 99.913 million.
- ix. The key operating and financial data for the last six years is annexed.

## **AUDIT COMMITTEE**

Audit Committee was established by the Board to assist the directors in discharging their responsibilities,



Corporate Governance, Financial Reporting and Corporate Control. The Committee consists of four members. Three members including Chairman of the Committee are Independent and one is non executive director.

The Board Audit Committee is responsible for reviewing reports of the company's financial results, audit and adherence to standards of the system of management controls. The Committee reviews the procedures, ensures their independence with respect to the services performed for the Company and makes recommendations to the Board of Directors.

The Audit Committee held four meetings during the year under review, each before the Board of Directors meeting to review the financial statements, internal audit reports and compliance of the Corporate Governance requirements. These meetings included meeting with external auditors before and after completion of audit and other statutory meetings as required by the Code of Corporate Governance.

The present constitution of the Committee is as under:

Mirza Mahmood Ahamd Chairman
Mr. Liaqat Mohammad Member
Mr. Muhammad Iqbal Member
Mr. Muhammad Iqbal Awan Member

#### **DIRECTOR'S TRAINING PROGRAMME**

The Board arranges orientation courses for its directors as and when needed to apprise them of their duties and responsibilities. The incoming directors are also provided with appropriate briefing and orientation material to enable them first-hand knowledge on the working of the Company. During the year under review one director has acquired the certification under Director's Training Programme that meets the criteria specified by the SECP.

#### CODE OF CONDUCT

In order to put in place professional standards and corporate values for promotion of integrity of the Board, senior management and other employees, the Board has approved and disseminated a Code of Conduct, defining therein acceptable and unacceptable behaviours. The same has been placed on the Company's Website.

## **NUMBER OF EMPOLYES**

The number of empolyes as on June 30, 2013 were 335 compared to 394 of last year.

## **HUMAN RESOURCE AND REMUNERATION COMMITTEE**

Human Resource and Remuneration Committee was established by the Board to assist the Directors in discharging their responsibilities with regard to selection, evaluation, compensation and carrier planning of key management personnel. It is also involved in recommending improvements in Company's human resource policies and procedures and their periodic review. The Committee consists of four members. Two members of the Committee are Independent and two are non executive directors.



## **RELATED PARTY TRANSACTIONS**

All transactions with related parties are reviewed and approved by the Board. The Board approved pricing policy for related party transactions as disclosed in the notes to the accounts.

## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

The requirements of the Code of Corporate Governance set out by the Stock Exchanges in their Listing Regulations, relevant for the year ended June 30, 2013 have been duly complied with. A statement to this effect is annexed with the report.

#### WEB PRESENCE

Company's periodic financial statements for the current financial year including annual reports for the last three years are available on the Company's website www.peco.com.pk for information of the investors.

## **SAFETY AND ENVIRONMENTS**

The company strictly complies with the standards of the safety rules & regulations. It also follows environmental friendly policies.

#### **OUTSTANDING STATUTORY DUES**

Detail of outstanding statutory dues is given in note No. 9 to the Accounts.

## **QUALITY CONTROL**

To ensure implementation of the Management System, Internal Quality Audits, Surveillance Audits and Management Review Meetings are conducted regularly. The Company is also certified for ISO 14000: 2004 (Environmental Management System).

#### **BUSINESS PLANS & ACHIEVEMENT OF TARGETS**

Short medium and long term targets are set by the Board. Management endeavors to achieve those through better planning, concentrated efforts and hard work. Each year a comprehensive business plan is chalked out and duly approved by the Board. The management believes that based on orders in hand and expansion in production and marketing facilities, the Company will operate as a "Going Concern" till indefinite period.

## COMMUNICATION

Communication with the shareholders is given high priority. Annual, Half Yearly and Quarterly Accounts are circulated to them within the time specified in the Companies Ordinance, 1984. The Company also has a web site, which contains up to date information on Company's activities and financial reports.

Every opportunity is given to the individual shareholders to attend and ask freely the questions about the Company' affairs at the Annual General Meeting.



## **ACKNOWLEDGEMENT**

We take this opportunity to thank our valued customers, particularly NTDC, DISCOS AND AJK electricity department for their continued support and unwavering confidence in our Company by placing orders for transmission line towers. We are thankful to suppliers for their support and confidence. We also thank the executives and staff members of the Company for their commitment, dedication and hard work, and look forward to the bright future of the Company.

For and on Behalf of the Board

Dated: September 30, 2013

Lahore

(Babar Hassan Bharwana) Managing Director



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

AS AT JUNE 30, 2013

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board constitutes the following Directors:

## **Independent Directors**

Mr. Rashid Ali Khan

Mr. Muhammad Iqbal

Mr. Muhammad Iqbal Awan

Mirza Mahmood Ahmad

#### **Executive Directors**

Mr. Babar Hassan Bharwana

#### **Non-Executive Directors**

Raja Muhammad Abbas

Mr. Abdul Jabbar Ali

Mr. Muhammad Arif Habib

Mr. Liaqat Mohammad

The independent directors' meets the criteria of independence under Claus i (b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the company are registered as tax payers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. The Company has a policy to fill up any casual vacancy occurring in the Board within 90 days, however, no casual vaccancy occurred during the current year.
- 5. The Company has prepared a 'Code of Conduct' and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive and non executive directors, have been taken by the board/shareholders.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meeting were appropriately recorded and circulated.



- 9. The Board arranges orientation courses for its directors as and when needed to apprise them of their duties and responsibilities. The incoming directors are also provided with appropriate briefing and orientation material to enable them first hand knowledge on the working of the Company. Some of the present directors meet the criteria of exemption under clause (xi) of the Code and are accordingly exempted from director' training programme. The Company will arrange training programme for rest of the directors as provided under CCG.
- 10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of four members, of whom one is non executive director, and three directors including Chairman of the committee are independent directors.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed an HR and Remuneration Committee. It comprises of four members, of whom two are independent directors and two are non executive directors.
- 18. The Board has set up an effective internal audit function.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchanges.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchanges.
- 23. We confirm that all other material principles contained in the CCG have been complied with.

By Order of the Board

Babar Hassan Bharwana (Managing Director)

Lahore: September 30, 2013



## REVIEW REPORT TO THE MEMBERS

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the statement of compliance with the best practices contained in the Code of Corporate Governance ("the Code") for the year ended June 30, 2013 prepared by the Board of Directors of **PAKISTAN ENGINEERING COMPANY LIMITED** ("the Company") to comply with the Listing Regulations of the Karachi, Islamabad and Lahore Stock Exchanges, where the company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the statement of compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the company personnel and review of various documents prepared by the company to comply with the code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's Statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, listing regulations require the company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately place before the audit committee. We are only required to check the approval of the related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the status of the company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the company for the year ended June 30, 2013.

Lahore: September 30, 2013.

Fazal Mahmood & Company Chartered Accountants Engagement partner: Fazal Mahmood



## **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **PAKISTAN ENGINEERING COMPANY LIMITED** as at June 30, 2013 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:-

a) Interest amounting to Rs. 41.989 million (accumulated Rs. 41.989 million) @ 14% for three years relating to custom and other import duties has not been provided, which is not in accordance with order of Government of Pakistan (Ref. Note 6.2.1). Had the provision for interest been made in the financial statements the long term liabilities and accumulated loss would have increased by Rs. 41.989 million.

Except for the effect, if any, of the matter referred to in paragraph (a) above and the extent to which it may affect the annexed financial statements, we report that;

- b) In our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- c) In our opinion:
- i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
- ii. the expenditure incurred during the year was for the purpose of the Company's business; and
- iii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- d) in our opinion, except for the effect, if any, of the matter referred to in paragraph (a) above and the extent to which it may affect the annexed financial statements and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2013 and of the loss, total comprehensive loss, its cash flows and changes in equity for the year then ended; and



e) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

Without qualifying our opinion we draw attention to the following uncertainties:

- i. note 2.1 to the financial statements, which states that the Company has incurred gross loss of Rs. 79.160 million, and after tax loss of Rs. 83.107 million for the year ended June 30, 2013, resulting in accumulated loss of Rs. 1,203.064 million as of June 30, 2013. These conditions indicate the existence of a martial uncertainty which may cast significant doubt about the Company's ability to continue as a going concern. Our opinion is not qualified in respect of this matter.
- ii. note 6.1.1,6.2,6.3.1,6.4.1,6.5.1,11.1.3,11.1.4 and 11.1.5 to the financial statements, which describes the uncertainty related to the difference between the amount due as per Company's records and amounts claimed by the Privatization Commission and Finance division as per their confirmation in respect of which reconciliation exercise is currently in progress through Ministry of Finance and the fact that the confirmation in respect of Government Escrow Account Loan (Refer note 6.2) was received for the period ended December 31, 2010 vide letter dated January 28, 2011, and despite of confirmation requests and several reminders no confirmation has been received from the Finance Division, Ministry of Railways or from the Federal Board of Revenue in respect of the above mentioned liabilities for the year ended June 30, 2013. The ultimate outcome of the matter cannot presently be determined. Our opinion is not qualified in respect of this matter.

Lahore: September 30, 2013

Fazal Mahmood & Company Chartered Accountants Engagement partner: Fazal Mahmood



# BALANCE AS AT

	Note	2013	2012
		(Rupees in	'000)
EQUITY & LIABILITIES			
SHARE CAPITAL & RESERVES			
Share capital	4.	56,902	56,902
Revenue reserve - general		10,000	10,000
Accumulated loss		(1,203,064)	(1,134,148)
		(1,136,162)	(1,067,246)
SURPLUS ON REVALUATION OF			
FIXED ASSETS	5.	8,595,650	4,882,209
NON - CURRENT LIABILITIES			
Government of Pakistan - secured	6.	1,790,848	1,790,848
Long term borrowings - secured	7.	-	-
Deferred tax liability - net	8.	109,657	61,327
		1,900,505	1,852,175
CURRENT LIABILITIES			
Trade & other payables	9.	111,031	230,723
Mark-up accrued - on short term borrowing		3,115	3,757
Short term borrowing - secured	10.	108,351	108,638
Current maturity of long term borrowings	7.	3,030	5,670
Provision for taxation - net		-	7,768
		225,527	356,556
CONTINGENCIES AND COMMITMENTS	11.		
TOTAL EQUITY AND LIABILITIES		9,585,520	6,023,694

The annexed notes form an integral part of these financial statements.

Babar Hassan Bharwana (Managing Director)



# SHEET JUNE 30, 2013

	Note	2013	2012
		(Rupees	in '000)
ASSETS			
NON - CURRENT ASSETS			
Property, plant and equipment	12.	8,663,363	4,884,456
Long term investment	13.	624	-
Long term deposits	14.	964	663
		8,664,951	4,885,119
Free hold land - held for sale	15.	314,724	314,724
CURRENT ASSETS			
Stores, spares and loose tools	16.	129,279	133,052
Stock in trade Trade debts	17. 18.	191,326 136,869	397,216 190,300
Advances	19.	4,781	5,238
Trade deposits, prepayments and other receivables	20.	40,898	39,554
Advance income tax		31,359	-
Cash and bank balances	21.	71,333	58,491
		605,845	823,851
TOTAL ASSETS		9,585,520	6,023,694

Muhammad Iqbal (Director)



## **PROFIT AND LOSS ACCOUNT**

FOR THE YEAR ENDED JUNE 30, 2013

	Note	2013	2012
CONTINUING OPERATIONS		(Rupees in	'000)
Sales - net	22.	385,771	522,873
Cost of sales	23.	(464,930)	(593,414)
Gross (Loss)		(79,159)	(70,541)
Selling and distribution expenses	24.	(5,294)	(4,011)
Freight and forwarding expenses	25.	(358)	(8,503)
Administrative expenses	26.	(48,053)	(44,617)
Other operating charges	27.	(809)	(12,471)
		(54,514)	(69,602)
Other operating income	29.	6,669	13,685
Operating (Loss)		(127,004)	(126,458)
Finance cost	28.	(26,479)	(25,748)
(Loss) before taxation from continuing operations		(153,483)	(152,206)
Taxation	30.	70,376	52,293
(Loss) after taxation from continuing operations		(83,107)	(99,913)
DISCONTINUED OPERATIONS			
Profit for the year after tax from discontinued operations	31.	-	-
(Loss) after taxation for the year		(83,107)	(99,913)
BASIC AND DILUTED (LOSS) PER SHARE	32.	(Rup	ees)
Continuing and discontinued operations - Basic		(14.61)	(17.56)
Continuing operations - Basic		(14.61)	(17.56)

The annexed notes form an integral part of these financial statements.



# **STATEMENT OF COMPREHENSIVE INCOME** FOR THE YEAR ENDED IUNE 30, 2013

TOR THE TEAR ENDED JOINE 30, 2013		
-	2013	2012
	(Rupees in	n '000)
(Loss) after taxation for the year	(83,107)	(99,913)
Other comprehensive income for the year	-	-
Total comprehensive (loss) for the year	(83,107)	(99,913)

The annexed notes form an integral part of these financial statements.

Babar Hassan Bharwana (Managing Director)

Muhammad Iqbal (Director)



# **CASH FLOW STATEMENT**

FOR THE YEAR ENDED IUNE 30, 2013

Note	2013	2012
	(Rupees in	'000)
32-A	39,919	48,228
	(16,242)	(17,785)
	•	(3)
	(2,817)	(13,086)
	20,860	17,354
	(23,190)	(10,811)
	16,987	(6,356)
	2,662	-
	(624)	-
	(4,165)	(17,167)
	(287)	-
	(3,566)	-
	-	(31)
	(3,853)	(31)
	12,842	156
	58,491	58,335
21.	71,333	58,491
		(Rupees in 39,919 (16,242) - (2,817) 20,860 (23,190) 16,987 2,662 (624) (4,165) (3,566) - (3,853) 12,842 58,491

The annexed notes form an integral part of these financial statements.

Babar Hassan Bharwana (Managing Director)

Muhammad Iqbal (Director)



# **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED JUNE 30, 2013

	Issued Subscribed and Paid up Capital	Reve	Accumi	IOIAL
	(	Rupees in	(000)	
Balance as at June 30, 2011	56,902	10,000	(1,045,849)	(978,947)
Total comprehensive (Loss) for the year:				
- (Loss) after tax for the year ended June 30, 2012	-	-	(99,913)	(99,913)
- Other comprehensive income	-	-	-	-
	-	-	(99,913)	(99,913)
Surplus on revaluation of fixed assets realized on account	of			
incremental depreciation - net off tax			11,614	11,614
Balance as at June 30, 2012	56,902	10,000	(1,134,148)	(1,067,246)
Total comprehensive (Loss) for the year:				
- (Loss) after tax for the year ended June 30, 2013	_	_	(83,107)	(83,107)
- Other comprehensive income	_	_	-	
·	-	_	(83,107)	(83,107)
Surplus on revaluation of fixed assets realized on account	of		, ,	,
incremental depreciation - net off tax		-	14,191	14,191
Balance as at June 30, 2013	56,902	10,000	(1,203,064)	(1,136,162)

The annexed notes form an integral part of these financial statements.



## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2013

#### Note

#### 1. LEGAL STATUS AND OPERATIONS

Pakistan Engineering Company Limited (a State Public Sector Enterprise) was incorporated in Pakistan on February 15, 1950 under the Companies Act, 1913 (Now Companies Ordinance, 1984) as a public limited company. Its shares are quoted on all Stock Exchanges of Pakistan. The company is principally engaged in the manufacturing and sale of engineering products. The major products of the company are electricity transmission and communication towers, electric motors, pumps and steel rolled products etc. The registered office of the Company is situated at 6/7 Sir Ganga Ram Trust Building, Shahra-e-Quaid-e-Azam, Lahore.

Keeping in view the Financial condition of the Company, the Government of Pakistan in past had closed down all the divisions of the Company, however, a rehabilitation plan was approved by the Federal Cabinet and according to the plan Structure (STR) division was kept operational and Badami Bagh Works was closed down with its land being offered for sale by the Privatization Commission. Furthermore, the company was allowed to hire needed workforce on job-to-job basis on contract/daily wages. In this regard title deed of Badami Bagh Land was also handed over to the Privatization Commission of Pakistan. Expression of interests have been received by Privatization Commission in this regard from many parties and management is confident that the transaction will be completed very soon. Taking to consideration the successful operation of the structure division and demand for pumps and motors, the BoD decided to bring other division into operations as well. At present structure, pumps, electric motor, foundry and rolling mills division of the company are in operation.

## 2. **BASIS OF PREPARATION**

#### 2.1 Basis of Accounting

The Company has incurred gross loss of Rs. 79.160 million and after tax loss of Rs. 83.107 million resulting in accumulated loss of Rs. 1,203.064 million (June 30, 2012: Rs.1,134.148 million) and negative equity of Rs. 1,136.162 million (June 30, 2012: Rs.1,067.246 million) as at June 30, 2013. During the year stress on business stability continued mainly from power and gas shortages, increase in petroleum prices and general inflation resulting in slow down of overall economic activity. The increase in material and other input costs could not be passed on to the customers due to very tough competition in the local market. Further, as a result of decrease in turnover, excessive load shedding of electricity, increase in petroleum and electricity rates, increase in the prices of raw materials and due to severe competition, the company encountered profitability and liquidity problems which have resulted in extremely low performance as compared to the previous years.

Keeping in view the above position, the BoD and the management of the Company has critically analyzed the present situation and efforts have been made to get orders mix, improve efficiency and production and reduce overheads, so that business volume as well as profitability can be maintained and improved. In this regard, the rolling mill has been made operational and has given satisfactory results on test run, which will help the company manufacture its own angle, new galvanizing kettle has been procured and installed, upgradation of foundry division is under process and order has been placed for procurement of coal gasifier. The BoD and the management of the company has also signed a Memorandum of Understanding with a foreign company which also reflects management's plans for diversification. The BoD and the management is hopeful that after the commencement of commercial operations of the Rolling Mills Division at full capacity, procurement of the new furnace and coal gasifier, the Company will be able to minimize its costs of production and hence will be able to compete in the tender business, and therefore achieve better turnover in the upcoming period. The existing credit limit of the Company has been renewed for adjustment purposes till April 30, 2014. The company is also in the process of availing new financing facility from banks, final approval of which is in the final stages and in this regard the Ministry of Finance has also allocated credit ceiling to the Company (being a PSE) amounting to Rs. 700 million. This support from the GoP and financial institutions and improved working capital management will also help to overcome the liquidity and working capital problems of the company. The Company has also repaid majority of its creditors and has also subsequently cleared its long term liabilities towards financial institutions. Further, despite of the severe crisis faced, the company has been able to maintain its current ratio at 2.68 which is still quite positive and has orders in hand of Rs. 842.820 million and orders in pipeline of Rs. 219.392 million. As far as the losses are concerned, the company has been operating with a negative equity and accumulated losses for more than 20 years and has a long history of ups and downs, however these conditions have never adversely affected the going concern status of the company.

As per the recorded order of the Government of Pakistan, the principal liabilities payable towards the GoP will be settled only and only through sale proceeds of Badami Bagh Land, the value of which has been estimated at Rs. 2,894.655 million. This value is significantly greater than the value of principle Government liabilities payable which amount to Rs. 1,790.848 million in aggregate. Further, the markup claimed by the Government departments on these liabilities is strongly disputed as there was no mention of charging interest in any agreement or decision. Further, to resolve the issue of charging of markup on the GoP loans a committee was constituted as per the decision of additional Finance Secretary. The committee included representative from Ministry of Finance, Ministry of Industries and Production, Privatization Commission and Board Members of PECO. The view point of the management was supported from the fact that in the meeting held at Finance Division Islamabad attended



by representatives of Privatization Commission, Ministry of Industries and Production and PECO, the Finance Division was instructed by the Chairman of the meeting (representative of Ministry of Industries and Production) to re-examine the issue of charging interest and come up with sound logical reasons. Till date the Finance Division has not been able to present any such documentation or come up with any sound logical reason for charging of interest. Further, the Privatization Commission in its confirmations to the auditors clearly stated that no formal agreements were signed by and between the Privatization Commission, the said line Ministry and PECO. It also confirmed that the loan amount and any related markup will be recovered from the sale proceeds of Badami Bagh Land. It further stated that no formal agreements were executed and no definitive terms and conditions exist in relation to the issue of markup and that under the directions of public account committee the matter of charging interest is being reviewed by the committee comprising of Ministry of Industries, Ministry of Finance and Privatization Commission of Pakistan. The legal advisors of the Company are also of firm opinion that markup is not payable, therefore repayment of Government liabilities or claim of markup by GoP will not have any effect on the liquidity of the company and resultantly on the going concern status of the Company. In this regard Badami Bagh Land has already been offered for sale by the Privatization Commission and expressions of interests have been received by Privatization Commission.

The Government of Pakistan (through SEC) is one of the major shareholders with strong presence on the Board of Directors of the Company and has provided in past continued support to the company and expressed its commitment in order to maintain the going concern status of the company. In this regard Ministry of Production and special initiative in its letters dated February 02, 2005 and August 19, 2005 bearing reference no. 5(50)/97-SEC(Vol-V) and F.No.5(50)97-SEC confirmed that the Government of Pakistan upon recommendation of the Privatization Commission has decided to allow Pakistan Engineering Company Limited to continue as a going concern and clearly stated that "there has been no change in the government policy regarding operation of PECO. It is therefore clarified that PECO would not be wound up. The decision to relieve the employees would not affect the operations of the company as it has been decided that PECO may be allowed to hire on job-to-job basis, the needed work force on contract/daily wages". There has been no change in the Government orders and the decision till date thus shall remain effective and PECO being a Public Sector Enterprise enjoys complete support of the Government of Pakistan. Further the Government's commitment to maintaining the going concern status of the Company is also supported by the fact that the Government in past has provided financial support to the Company in the form of interest free loans and financial support and continues to do so in the shape of credit ceilings vide Ministry of Finance, which in the current year aggregated to Rs. 700 million.

In view of the situation set out above, although material uncertainty exists which may cast significant doubt on the Company's ability to continue as a going concern and therefore it may be unable to realize its assets and discharge its liabilities in the normal course of the business, however, the BoD and the management of the company is strongly committed to maintaining the going concern status of the Company, which is evident from the above paras and is firmly confident that all these conditions are temporary and not permanent and would reverse in the near future and that the going concern assumption is appropriate for the reasons explained in the above paragraphs, therefore, these Financial Statements have been prepared on the assumption that the company will continue as a going concern.

## 2.2 Statement of Compliance

These financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the Ordinance), directives issued by the Securities and Exchange Commission of Pakistan (SECP) and approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.3 Basis of Measurement

These financial statements have been prepared under the historical cost convention as modified by the revaluation of certain items of property, plant and equipment which are stated at revalued amounts and certain financial liabilities which are carried at amortized cost. Historical costs is generally based on fair value of the consideration given in exchange for goods and services. The methods used to measure fair values are discussed further in their respective policy notes.

#### 2.4 Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the functional currency), which is the Pakistan Rupee (Rs).

#### 2.5 Critical Accounting Estimates & Judgments

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amount of assets, liabilities, income and expenses. The estimates and associated



assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates underlying the assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision in future periods if the revision affects both current and future periods.

Significant areas requiring the use of management estimates in the financial statements are stated below;

#### 2.5.1 Property, Plant and Equipment

The Company reviews appropriateness of the rates of depreciation / useful lives and residual values used in the calculation of depreciation at each financial year end. Further, the Company estimates revalued amount and useful life of land, building and plant and machinery based on the periodic valuations carried out by independent professional valuers. Any change in estimate in future might effect the carrying amounts of the respective item of property, plant and equipment with corresponding effect on the depreciation charge and impairment, surplus on revaluation and annual transfer of incremental depreciation from surplus on revaluation of fixed assets account to accumulated loss.

#### 2.5.2 Taxation

In making the estimate for income tax payable, the company takes into account the applicable tax laws. Deferred tax is recognized using the balance sheet method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts use for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to temporary difference when they reverse, based on the laws that have been enacted or substantively enactive by the reporting date. Significant judgment is exercised to determine the amount of net deferred tax liabilities to be recognized.

#### 2.5.3 Stores and spares

The Company reviews the stores and spares for possible impairment on annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of stores and spares with corresponding affect the provision.

## 2.5.4 Provisions Against Doubtful Balances

The Company reviews its doubtful balances at each balance sheet date to assess the adequacy of the provision there against. In particular, judgment is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provision.

- 2.6 New standards and amendments/interpretations to exiting standards that are effective in the current year
  - There were certain new standards and amendments/interpretations to the approved accounting standards issued which became effective during the year but are considered not to be relevant or have any significant effect on the company's operations and are, therefore, not disclosed in these financial statements.
- 2.7 New standards and amendments/interpretations to exitings standards that have be published but not yet effective Following new standards and amendments/interpretations to existing standards have been published that are mandatory for accounting periods beginning on the dates mentioned below, however, these standards/amendments/interpretations are not yet effective nor have been early adopted by the company and are not expected to have significant impact on the financial statements of the company other than certain increased disclosures, if any.
- (i) "IAS 19 Employee Benefits" (effective for periods beginning on or after January 1, 2013). The amendments eliminate the corridor approach and therefore require an entity to recognize changes in defined benefit plans obligations and plan assets when they occur. All actuarial gains or losses arising during the year are recognized immediately through other comprehensive income. The amendments also require additional disclosure and retrospective application with certain exceptions.
- (ii) "IFRS 7 Disclosures Offsetting Financial Assets and Financial Liabilities" (effective for periods beginning on or after January I, 2013). The amendments to IFRS 7 contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting agreement or similar arrangement.
- (iii) "IFRS 32 Offsetting Financial Assets and Financial Liabilities" (effective for periods beginning on or after January 1, 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS-32 Financial Instruments: Presentation. The amendments clarify the meaning of 'currently has a legally enforceable right of set-of': and that some gross settlement systems may be considered equivalent to net settlement.



- (iv) "IAS-36 Impairments of Assets" Recoverable Amount Disclosures for Non-Financial Assets " (effective for periods beginning on or after January I, 2014). These narrow-scope amendments address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less cost of disposal.
- (v) "IFRIC 21 Levies an interpretation on the accounting for levies imposed by Governments" (effective for periods beginning on or after January 1, 2014). IFRIC 21 is an interpretation of IAS 37 Provision, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event. The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity describe in the relevant legislation that triggers the payment levy.
- (vi) Annual Improvements cycle (effective for periods beginning on or after January 1, 2013). The new cycle of improvements contains amendments to the following standards, with consequential amendments to other standards and interpretations.
- (a). "IAS I Presentation of Financial Statements' Amendment clarifies that only competitive period, which is the preceding period, is required for a complete set of Financial Statements. If an entity presents additional comparative information, then that additional information need not be in the form of a complete set of Financial Statements. However, such information should be accompanied by related notes and should be inaccordance with IFRS. Furthermore, it clarifies that the 'third statements of financial position', when required, is only required if the effect of the restatements is material to the statement of financial position.
- (b). "IAS 16 Property, Plant and Equipment" Amendment clarifies that accounting of spare parts, stand-by equipment and services equipment. The definition of 'property, plant and equipment' in IAS 16 is now considered in determining whether these items should be accounted for under that standard. If these items do not meet the definition, then they are accounted for using IAS-2 Inventories.
- (c). "IAS 32 Financial Insturments: Presentation" Amendment clarifies that IAS 12 Income Taxes applies to the accounting for income taxes relating to distributions to holders of an equity instrument and transations costs of an equity transation. The amendment removes a perceived inconsistency between IAS 32 and IAS 12.
- (d). "IAS 34 Interim Financial Reporting" Amendment aligns the disclosure requirement for segment assets and segment liabilities in interim financial reports with those in IFRS 8 Operating Segments. IAS 34 now requires the disclosure of a measure of total assets and liabilities for a particular reportable segment. In addition, such disclosure is only required when the amount is regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the last annual financial statements for that reportable segment.
- (e). "IFRIC 20 Stripping Cost in the production phase of a surface mining" Interpretation requires production stripping cost in a surface mine to be capitalized if certain criteria are met.
- 2.8 Standards issued by the International Accounting Standard Board (IASB) but not adopted locally by the Securities and exchange commission of Pakistan (SECP).

Other than aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not yet been adopted locally by the Securities and Exchange Commission of Pakistan (SECP).

- IFRS I First time adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 10 Consolidated Financial Statements
- IFRS 11 Joint Arrangements
- IFRS 12 Disclosure of interest in other entities
- IFRS 13 Fair value measurement
- IAS 27 (Revised 2011)- Separate financial statements due to non-adoption of IFRS-10 and IFRS-11
- IAS 28 (Revised 2011) Investments in Associates and Joint Ventures due to non adoption of IFRS 10 and IFRS 11.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principle accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

3.1 Property, Plant and Equipment

Property, plant & equipment is stated at cost or revalued amount less accumulated depreciation and impairment



loss, if any, except for freehold land and capital work-in-progress which is stated at revalued amount/cost less impairment, if any. Cost of these assets consists of historical cost and directly attributable costs of bringing the assets to working condition. Subsequent costs are included in the assets carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Cost incurred to replace a component of an item of property, plant and equipment is capitalized and the asset so replaced is derecognized. The cost of the day to day servicing of property, plant and equipment are recognized in profit or loss account. Surplus arising on revaluation after considering deficit in other categories, is credited to surplus on revaluation account. Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. Accumulated depreciation at the date of the revaluation is eliminated against the gross carrying amount of the asset and the net amount restated with the revalued amount of the asset. To the extent of the incremental depreciation charged on the revalued assets, the related surplus on revaluation of property, plant and equipment (net of deferred taxation) is transferred directly to accumulated loss. The cost of self constructed assets includes the cost of materials, direct labor and any other cost directly attributable to bringing the assets to a working condition for their intended use. Borrowing costs pertaining to the construction and erection are capitalized up to the date of completion. Depreciation on property, plant & equipment is charged to income on reducing balance method at the rates specified in note No.12 to the accounts to write off the cost over their estimated useful lives. Depreciation on addition and deletion is charged on the basis of number of days the asset remains in use of the company. Assets residual values, useful lives and depreciation rates are reviewed and adjusted, if appropriate, at each balance sheet date.

Impairment test for property, plant and equipment is performed when there is an indication of impairment. At each year end, an assessment is made to determine whether there is any indication of impairment. If any such indications exist, an estimate of the assets recoverable amount is calculated being the higher of the fair value of the asset less cost to sell and the assets value in use. If the carrying amount of the asset exceeds its recoverable amount, the property, plant and equipment is impaired and an impairment loss is charged to the profit and loss account so as to reduce the carrying amount of property, plant and equipment to its recoverable amount. Fair value is determined as the amount that would be obtained from the sale of the asset in an arm's length transaction between knowledgeable and willing parties. Value in use is determined as the present value of the estimated future cash flows expected to arise from the continued use of the property, plant and equipment in its present form and its eventual disposal. An impairment loss is recovered if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gains and losses on disposal or de-recognition (calculated at the difference between the net disposal proceeds and carrying amount of the asset) is charged to profit and loss account. When the revalued assets are sold, the relevant remaining surplus on revaluation is transferred directly to accumulated loss.

## 3.2 Capital Work -in -Progress

Capital Work-in- progress is stated at cost accumulated to the balance sheet date less impairment losses, if any. The costs are transferred to property, plant & equipment as and when assets are available for use.

#### 3.3 Segment Reporting

Segment information is presented on the same basis as that used for internal reporting purposes by the Chief Operating Decision Maker, who is responsible for allocating resources and assessing performance of the operating segments. On the basis of its internal reporting structure, the Company considers itself to be a single reportable segment. An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses. The financial information has been prepared on the basis of single reportable segment i.e. "Engineering".

#### 3.4 Non-current assets held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather then through continuing use. Non-current assets classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

#### 3.5 Discontinued Operations

A discontinued operation is a component of entity that either has been disposed off or is classified as held for sale, and:

- a) represents a separate major line of business or geographical area of operations,
- b) is a part of a single co-ordinated plan to dispose off a separate major line of business or geographical area of operations or;
- c) is a subsidiary acquire exclusively with a view to resale.



The Company in past had closed down its all divisions, except Structure (STR) division, and had terminated its employees through compulsory separation scheme. In this regard Badami Bagh works was completely discontinued and the title documents of the land were handed over to the Privatization Commission for sale. Furthermore, the relevant machinery was transferred over to Kot Lakhpat and was classified as Held for sale. Taking into consideration, the successful operation of the Structure Division (STR) of the company and demand of pumps and motors, the Board of Directors decided to bring into operation Pumps, Electric Motor, Foundry and Rolling Mills division of the company. However the Bicycle, Machine Tool and Power Loom divisions still remain discontinued. Taking into account above factor the Company has presented the combined results of the discontinued operations (refer note no. 31) (i.e. bicycle division, power loom and machine tool etc.) separately in the profit and loss account.

#### 3.6 Inventories

These are valued at lower of cost and net realizable value. Cost is determined as follows:

Work in Process At direct material cost, labor and appropriate portion of

production overheads.

Finished Goods At direct material cost, labor and appropriate portion of

production overheads.

Stores, Spare Parts &

Loose Tools At weighted average cost

Net realizable value represents selling price in the ordinary course of business less selling expenses incidental to sales. Provisions against stores, spares and loose tools are provided if there is objective evidence that the items have become obsolete or have become slow moving.

#### 3.7 Trade Debts

Trade debts are recognized and carried at original invoice amount less an allowance for any uncollectible amount. An estimated provision for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written-off as incurred.

#### 3.8 Other Receivables

Other receivables are recognized at nominal amount which is the fair value of the consideration to be received less an allowance for any uncollectible amount.

#### 3.9 Associated Undertakings / Related Parties

The units controlled by the Ministry of Production, Government of Pakistan and under common controls are considered as associated undertakings of the company. All transactions between the Company and the associated undertakings are accounted for at an arm's length prices determined using "cost plus method" and properly recommended by the audit committee and subsequently approved by the board of directors of the Company.

## 3.10 Foreign Currency Translation

Transactions in foreign currency are accounted for at the exchange rates prevailing on the date of transactions. All monetary assets and liabilities denominated in foreign currencies at the year end are translated at exchange rates prevailing at the balance sheet date. Non monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transactions. Exchange differences are included in profit and loss account.

#### 3.11 Employees' Retirement Benefits

#### Defined contribution plan

Up to June 30, 2005, company was operating a funded provident fund scheme covering all regular members and monthly contribution was made to the trust @10% of basic pay both by the company and the employees.

Currently retirement benefits are only being paid to Chief Executive and some employees whose provident fund and pension fund contributions are paid to the funds maintained by the Government or their respective departments.

#### 3.12 Trade and other Payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.



## 3.13 Taxation

#### a) Current

Provision of current tax is based on taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### b) Deferred Tax

Deferred tax is accounted for using the balance sheet liability method in respect of all taxable temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination; and that affects neither accounting nor taxable profit or loss, and differences arising on the initial recognition of goodwill.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse, based on tax rates that have been enacted. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

## 3.14 Revenue Recognition

#### Sale of goods

Revenue from sale of goods is recognized when significant risks and rewards of ownership are transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of government levies.

#### Income on bank deposits

Interest income on bank deposits is accounted for on the time proportion basis using the applicable rate of return.

#### **Others**

Scrap sales and miscellaneous receipts are recognized on realized amounts.

#### 3.15 Borrowing Costs

Mark-up, interest and other charges on borrowings which are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. All other borrowing costs i.e. mark-up, interest and other charges are charged to the profit and loss account in the period in which they are incurred.

#### 3.16 Provisions

A provision is recognized in the balance sheet when the company has a legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made to the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

#### 3.17 Cash and Cash Equivalent

For the purpose of the cash flow statement, cash and cash equivalents consist of cash in hand, cheques in hand, deposits in banks and other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to insignificant risk of change in value.

#### 3.18 Investments

Investments intended to be held for less than twelve months from the balance sheet date or to be sold to raise operating capital, are included in current assets, all other investments are classified as non-current.

#### a) Investments Available for sale



These are initially recognized at cost and at subsequent reporting dates measured at fair values. Gains or losses from changes in fair values are taken to other comprehensive income until disposal at which time these are recycled to profit and loss account.

#### b) Held to maturity

Investments with fixed maturity that the management has the intent and ability to hold to maturity are classified as held to maturity and are initially measured at cost and at subsequent reporting dates measured at amortized cost using the effective yield method.

#### c) Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are initially measured at fair value plus directly attributable transaction costs. After initial measurement loans and receivables are subsequently measured at amortized cost using effective interest rate method less impairment, if any. These are classified as current and non-current assets in accordance with criteria set out by the IFRS.

## d) Investments at Fair value through profit or loss - Held for Trading

Investments which are acquired principally for the purpose of selling in the near term or the investments that are part of a portfolio of financial instruments exhibiting short term profit taking, are classified as held for trading and designated as such upon initial recognition. These are stated at fair values with any resulting gains or losses recognized directly in the profit and loss account. The Company recognizes the regular way purchase or sale of financial assets using settlement date accounting.

#### 3.19 Impairment

#### a) Financial Assets

A financial asset is considered to be impaired if objective evidence indicate that one or more events had a negative effect on the estimated future cash flow of that asset. An impairment loss in respect of a financial asset measured at amortized cost is calculated as a difference between its carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

#### b) Non- Financial Assets

The carrying amount of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indications exist, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss, if any. Impairment loss is recognized as expense in the profit and loss account. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### 3.20 Financial Instruments

All financial assets and liabilities are recognized at the time when the company becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortized cost or cost as the case may be. A financial asset is de-recognized when the company loses control of its contractual rights that comprise the financial asset. A financial liability is de-recognized when it is extinguished. Any gain or loss on de-recognition of the financial assets or liabilities is taken to profit and loss account currently. The Company recognizes the regular way purchase or sale of financial assets using settlement date accounting.

#### a) Trade & Other Payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received.

#### b) Trade & Other Receivables

Trade and other receivables are recognized and carried at original invoice amount / cost less an allowance for any uncollectible amounts. Carrying amounts of trade and other receivables are assessed on a regular basis and if there is any doubt about the reliability of these receivables, appropriate amount of provision is made.

#### c) Off Setting Of Financial Assets and Financial Liabilities

A financial asset and a financial liability is off set and the net amount is reported in the balance sheet if the company has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.



#### d) Interest-up bearing borrowings

Mark-up bearing borrowings are recognized initially at cost being the fair value of consideration received, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at original cost less subsequent repayments.

#### e) Interest-free borrowings at amortized cost

These are measured at amortized cost. The fair value of these financial liabilities is determined using prevailing market interest rates for equivalent loans.

## f) Interest-free borrowings at cost

In the absence of the availability of a realistic means for dtermining fair value, these loans have been stated at cost.

#### 3.21 Dividend & Appropriation to reserves

Dividend distribution to the Company's shareholders and appropriation to reserves is recognized in the financial statements in the period in which these are approved.

#### 3.22 Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

## 3.23 Contingent Assets

Contingent assets are disclosed when the Company has a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company. Contingent assets are not recognized until their realization becomes virtually certain.

#### 3.24 Contingent Liabilities

Contingent liability is disclosed when the Company has a possible obligation as a result of past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of obligation cannot be measured with sufficient reliability.

#### 3.25 Share Capital

Ordinary shares are classified as equity and recognized at their fair value. Incremental costs directly attributable to the issue of new shares or options are shown in equity as deduction, net of tax, from the proceeds.

		2013 (Numbe	2012 er of Shares)	2013 (Rupees	2012 in '000)
4.	SHARE CAPITAL Authorized Capital:				
	Ordinary shares of Rs.10/- each 7.5% Cumulative redeemable	9,000,000	9,000,000	90,000	90,000
	preference shares of Rs. 100/- each	100,000	100,000	10,000	10,000
		9,100,000	9,100,000	100,000	100,000
	Issued, Subscribed and Paid up Capital:				
	Ordinary shares of Rs.10/- each fully paid in cash Ordinary shares of Rs. 10/- each	3,162,144	3,162,144	31,621	31,621
	issued as fully paid up bonus shares	2,528,101	2,528,101	25,281	25,281
		5,690,245	5,690,245	56,902	56,902

4.1 State Engineering Corporation (Pvt.) Ltd., an associated company, holds 1,415,723 (2012: 1,415,723) ordinary shares of Rs. 10/- each as at June 30, 2013.



				2013	2012
				(Rupees	in '000)
	CLIDE	DI LIC ON REVALUATION OF FIVED ACCETS			
•	SUKF	PLUS ON REVALUATION OF FIXED ASSETS Free hold land	5.1	8,219,246	4,661,546
		Building structure on free hold land	5.2	207,113	89,835
		Plant and machinery	5.3	169,291	130,828
		For Hold and	=	8,595,650	4,882,209
	5. I	Free Hold Land Surplus on revaluation of Badami Bagh land	5.1.1	313,999	313,999
		Surplus on revaluation of Kot Lakhpat land	5.1.2	7,905,247	4,347,547
		·		8,219,246	4,661,546
	5.1.1	Badami Bagh Land	=	221.250	321 350
		Surplus on revaluation	5.1.1.1	321,358	321,358
		Less: Adjustment on account of sale of part of Badami Bagh V	Vorks Land in 2001 $_{-}$	7,359	7,359
			=	313,999	313,999
	5.2	Building Structure on freehold land			
		Gross surplus on revaluation of Building structure	5.2.1	413,028	227,183
		Less: Surplus realized on account of incremental depreciation in respect of:			
		- Prior years		88,974	81,700
		- Current year		6,762	4,728
		- Related deferred tax liability		3,483	2,546
			_	99,219	88,974
				313,809	138,209
		Less: Related deferred tax liability in respect of:		40.274	F0.020
		<ul> <li>Balance at the beginning of the year</li> <li>Change of rate</li> </ul>		48,374 (1,382)	50,920
		- New surplus during the year		63,187	-
		- Incremental depreciation for the year		(3,483)	(2,546)
		,		106,696	48,374
		Net surplus on revaluation of Building structure	=	207,113	89,835
	5.3	Plant and Machinery			
		Gross surplus on revaluation of Plant & machinery	5.3.1	329,947	263,464
		Less: Surplus realized on account of incremental depreciation			
		in respect of:			
		- Prior years		62,189	51,595
		- Current year		7,429	6,886
		- Related deferred tax liability		3,827	3,708
			=	73,445	62,189
			_	256,502	201,275
		Less: Related deferred tax liability in respect of:	_		
		- Balance at the beginning of the year		70,447	74,155
		- Change of rate		(2,013) 22,604	-
		<ul> <li>New surplus during the year</li> <li>Incremental depreciation for the year</li> </ul>		(3,827)	(3,708)
		- mei ementar depreciation for the year		87,211	70,447
		Net surplus on revaluation of Plant & Machinery	_	169,291	130,828
		rived surplus of Flevaluation of Flant & Placifinery	=	107,471	130,028

- 5.1.1.1 This represents revaluation surplus arising on revaluation of land of Badami Bagh works, which was revalued prior to being classified as 'Held for Sale' resulting in surplus of Rs. 321.358 million. (Ref: Note.15)
- 5.1.2 During the year land of Kot Lakhpat works was revalued on February 19, 2013 by an independent approved valuer M/s Indus Surveyors (Private) Limited on the basis of average market rate keeping in view the market conditions. The land was revalued at 7,906.000 million resulting in revaluation surplus of Rs. 3,557.700 million. Earlier, the land has been revalued in 1991 by M/s NESPAK and in 2001 & 2009 by M/s Indus Surveyors.
- 5.2.1 During the year building structure of Kot Lakhpat works was revalued on February 19, 2013 by an independent



2013 2012 (Rupees in '000)

approved valuer M/s Indus Surveyors (Private) Limited on the basis of present depreciated market value. The building structure was revalued at 350.884 million resulting in revaluation surplus of Rs. 185.845 million. Earlier, the building structure has been revalued in 1997 & 2009 by M/s Indus Surveyors.

- 5.3.1 During the year plant & machinery of Kot Lakhpat works was revalued on February 19, 2013 by an independent approved valuer M/s Indus Surveyors (Private) Limited on the basis of present depreciated market value. The plant & machinery was revalued at 374.062 million resulting in revaluation surplus of Rs. 66.483 million. Earlier, the plant & machinery has been revalued in 1997 & 2009 by M/s Indus Surveyors.
- 5.4 As required by the Companies Ordinance, 1984, revaluation surplus has been shown in a separate account below equity and the related incremental depreciation charged during the current year on "Plant and Machinery, Building & Steel Structure" has been transferred from the surplus on revaluation of fixed assets to accumulated losses.

#### 6. GOVERNMENT OF PAKISTAN - SECURED

Privatization commission loan	6.1	481,469	481,469
Government Escrow account	6.2	112,937	112,937
Other Government Loan	6.3	100,000	100,000
Federal Government loan for compulsory separation scheme	6.4	309,000	309,000
Federal Government Bonds	6.5	787,442	787,442
		1,309,379	1,309,379
		1,790,848	1,790,848

These represent funds provided by the Government, bank loans of the company taken over by the Government and amounts payable by the company to different Government departments like Customs, Railways and Karachi Port Trust. According to the Cabinet Committee Division decision dated 30th May 1994 and 2005 these liabilities will be settled against the proceeds from disposal of Land held for sale (Refer Note no. 15) and surplus land of Kot Lakhpat, if needed. There is no fix repayment schedule or tenure for repayment of these liabilities. An exercise to reconcile the liabilities is in process and several meetings have been conducted in this regard, however, all these meetings concluded without any decision or agreement with respect to the reconciliation of the loan liabilities and calculation, payment or mode of payment of interest on Government of Pakistan loans due to which there is currently no fixed tenure for repayment of these liabilities nor the total amount of the liability is determinable. In the absence of the availability of a defined repayment schedule due to reasons explained above, the fair value of these loans is not determinable and hence they have been stated at cost.

During the year and in past as well Privatization commission and Finance division have claimed additional principal and markup on the above loan liabilities, however, the BoD and the management do not agree with the additional liabilities claimed and the claim of GoP regarding the payment of interest is strongly disputed (refer note 11.1.3,11.1.4 & 11.1.5) by the BoD and the management as there had never been any agreement in this regard. Further, the above loan liabilities were picked up by the GoP in order to provide public sector enterprises including PECO to give them clean slate on their liabilities so that they could be privatized and were provided without any specific request from these public sector enterprises, including PECO. In addition to the above, similar public sector entities which were provided similar reliefs by the GoP have never been asked to make any payments in respect of such reliefs. However, despite of this the BoD and the management of the Company is willing to repay the principal and in order to reconcile the principal and markup amounts with respect to GoP Loans, a committee was constituted as per the decision of Additional Finance Secretary in the meeting held in Government of Pakistan Finance Division (CF Wing), Islamabad. The committee includes representatives from Ministry of Finance, Ministry of Production, Privatization Commission and Board members from PECO. Several meetings have been taken place till date and in this regard a meeting of the committee was held on October 7, 2010 at Ministry of Finance (Finance Division) which was attended by representatives of Privatization Commission, Ministry of Production and PECO. The BoD and management of PECO agreed to repay all the outstanding principal, which the company is legally liable through disposal proceeds of Badami Bagh Land and surplus Land of Kot Lakhpat, if needed. However, the BoD and the management of the Company believes that they are not liable to pay any interest on these loans in the absence of any agreement.

Further, the Finance Division was instructed in the meeting to re-examine the issue and confirm the contention of PECO. Following, the meeting held at Finance Division, the management of the company obtained fresh legal opinion from legal consultants regarding the matter of charging interest on GoP loans. The legal advisor was of the opinion that no markup / interest was payable by PECO to Ministry of Finance and Privatization Commission and instead believed that a case of causing loss to PECO on account of delay caused in disposing off the land at Badami Bagh should be made out, either by raising monitary claim or claiming set-off against the alleged principal loan liability. The management of the company had handed over the title documents of the said land to the Privatization Commission for disposal in the year 1994 and had Privatization Commission disposed off the land at that time no issue of interest would have risen. Further, meetings were held between the representatives of Ministry of Finance, Privatization Commission and Ministry of Production and the PECO Loan Committee to reconcile the loan liabilities. However, these meetings concluded without any decision or agreement with respect to the reconciliation of loan liabilities and calculation, payment or mode of payment of interest on Government of Pakistan loans. Further, as agreed no SRO, notification, documentation was provided by the Ministry of Finance to substantiate their view point on the issue of levy of markup



2013 2012 (Rupees in '000)

on Government loans and it was agreed to refer PECO's view points to Ministry of Finance who may refer the matter to Ministry of Law to form their verdict. Further, the principal amount of these loans has been agreed except for additional gratuities and in respect of the amounts disputed, the BoD and the management is of the opinion that an arbitrator should be appointed who should be acceptable to both the parties. Further, under the directions of public accounts committee the matter of charging interest is being reviewed by the committee comprising of Ministry of Industries, Ministry of Finance and Privatization Commission of Pakistan

#### 6.1 The break up of loan from Privatization Commission is as follows:

Loan for VSS/CSS and Salaries	281,082	281,082
Loan for shifting of machinery	75,819	75,819
Loan for Energy bills and Import duties	124,568	124,568
	481,469	481,469

This represents interest free loan provided by Privatization Commission to PECO for payment of salaries, energy bills, shifting of plant & machinery from Badami Bagh to Kot Lakhpat and payment of outstanding essential liabilities. According, to the Cabinet Committee Division decision, Privatization Commission would adjust its loan liability against the sale proceeds of Badami Bagh Land and surplus land of Kot Lakhpat, if needed and in this regard title documents of Badami Bagh Land were handed over to the Privatization Commission in 1994 by PECO. During the year, the Privatization Commission has directly confirmed to the auditors total liability of Rs. 1,843.100 million (2012: Rs. 1,712.190 million) which includes principal loan liability of Rs. 612.923 million and markup of Rs. 1,230.177 million (refer note 11.1.3) . The BoD and the management of the Company do not agree with the balance confirmed by the Privatization Commission, since all the advances made were without markup, and there was no mention of charging markup in the recorded decisions. The foregoing loans have been outstanding since 1993. Further, during the years ended June 30, 2004 and June 30, 2005 Privatization Commission confirmed to the auditors the loan liability without charging any markup. The company also obtained legal opinion from the legal advisers of the company. The legal advisers are of the firm opinion that since there is no mention of any markup to be charged on this loan in any agreement nor is there any markup agreement in respect of this loan therefore no markup is payable by PECO in respect of this loan. The BoD and the management firmly believes that as the Company had handed over the title documents of the said land to the Privatization commission for disposal in the year 1994 and had Privatization Commission disposed off the land at that time no issue of charging any interest on these loans would have risen and instead believed that a case of causing loss to PECO on account of delay caused in disposing off the land at Badami Bagh should be made out, either by raising monitary claim or claiming set-off against the alleged principal loan liability. The difference of Rs. 131.454 million claimed by the Privatization Commission on account of additional gratuities is because of misapprehension on part of GoP, whereby, PECO is considered responsible to pay Rs. 131.454 million, that infact was the liability of the Privatization Commission under the APSEWEC agreement. As per the APSEWEC agreement Privatization Commission took the liability to make additional gratuity payments, for which purpose it advanced Rs. 131.454 million to PECO. On receiving the said amounts PECO had made the payments as was directed. It is important to note that PECO was not a party to these agreements, therefore, it cannot be held responsible for fulfilling any obligation pertaining to them. The claim of GoP is based on illegitimate assumption.

Furthermore, the legal advisors are also of firm opinion that the amount of additional gratuities of Rs. 131.454 million (refer note 11.1.3) should be borne by the Privatization Commission. In this regard, in the meeting held on October 7, 2010 at Finance Division, Privatization Commission was instructed by Ministry of Finance to review the calculation / treatment of the loan amounting to Rs. 131.454 million and come up with firm stance on it. The Privatization Commission was further instructed to sort out the issue of charging interest on VSS loan and come up with sound reason and logic for charging interest thereon. The Privatization Commission in its confirmation to the auditors has also confirmed that no formal agreements were signed or executed between the Privatization Commission, Ministries and PECO nor definitive terms and conditions exist in relation to the issue of markup and that the Privatization Commission only applied markup as instructed by the Finance Division. Further, under the directions of public account committee the matter of charging interest is being reviewed by the committee comprising of Ministry of Industries, Ministry of Finance and Privatization Commission of Pakistan

#### 6.2 The break up of Government Escrow account is as follows:

Customs and other import duties	86,984	86,984
Pakistan Railways freight	12,989	12,989
Karachi Port Trust	12,964	12,964
	112,937	112,937

6.2.1 The company has not provided interest amounting to Rs. 41.989 million (accumulated 41.989 million) @ 14% for three years relating to custom and other import duties (2012:41.989 million) as the BoD as the management believes that there was no mention of charging interest or surcharge in the ECC and Cabinet Decision as detailed above. The Finance Division for the first time directly confirmed to the auditors, only the principal loan liability in respect of custom and other import duties of Rs. 86.984 million and Karachi Port Trust of Rs. 12.964 million along with markup / surcharge on custom duty of Rs. 202.624 million (refer note 11.1.4) vide letter dated January 28, 2011, whereas, in



2013 2012 (Rupees in '000)

past Finance Division has never provided any such confirmation. However, since than the Finance Division has sent direct confirmations but did not confirm the liability in respect of any of the above loans nor did it claim any markup. However the Finance Division requested the auditors to confirm the said liabilities from FBR and Pakistan Railways and despite of confirmation requests and several reminders no confirmation in this respect was received by the auditors from FBR or Pakistan Railways.

#### 6.3 The break up of Other Government loans as follows:

Bank loans taken over	100,000	100,000
	100,000	100,000

6.3.1 This represents amount payable on account of the company's bank loans taken over by the Government in the year 1990. During the year, the Finance Division has directly confirmed to the auditors principal loan liability of Rs.100.00 million and markup of Rs. 207.000 million (refer note 11.1.5) vide its letter dated August 20, 2013 for the year ended June 30, 2013. However, the BoD and the management of the Company as detailed above do not agree with the markup confirmed by the Finance Division and believes that this loan is free of interest as PECO being a public sector entity was required to take-up only principal amount of the loan in its books. The legal advisers are also of the firm opinion that no markup is payable by PECO in respect of this loan. Furthermore, in the meeting held at Ministry of Finance in October 2010, Finance Division was instructed to re-examine the issue relating to Rs.100.00 million Loan and interest thereof, to confirm the contention of PECO and decision to be conveyed at its earliest.

#### 6.4 The break up of Federal Government loan for compulsory separation schemes as follows:

Loan for CSS	309,000	309,000
	309,000	309,000

6.4.I "This represents loan provided by the Federal Government of Pakistan to PECO to pay off the staff through Compulsory Separation Scheme vide letter No. 1(26) CF 111/93 dated 4th March 2002. The Finance Division has directly confirmed to the auditors principal loan liability of Rs.309.00 million and markup of Rs. 350.200 million (refer note 11.1.5) vide its letter dated August 20, 2013 for the year ended June 30, 2013. The BoD and the management of the company as detailed above do not agree with the markup confirmed and is of the opinion that markup is not payable on this loan liability in the absence of any agreement for markup. The BoD and the management have taken legal opinion and the legal advisor vide his letter dated September 29, 2012 is also of the opinion that no interest is payable as the letter dated 4th March 2002, referred by the GoP to substantiate claim of payment of interest @ 10% per annum against loan of Rs. 309.00 million was in the absence of perusal of relevant decisions / formative documents was misconceived and did not place any payment obligation on PECO. The letter was contrary to the decisions / documents and did not establish any liability to pay interest @ 10% per annum and that any alleged premium in the absence of agreement is void and unfair. In the absence of a contractual arrangement / agreement no interest can be claimed and in the absence of any agreement the alleged claim of interest tantamount to a penalty, which is construed as penal interest in nature and could not be granted unless loss / damage proved through substantial evidence, which in the instant case will be all more difficult on account of handing over of land of Badami Bagh of PECO for sale/disposal. In view of the above, BoD and the management along with the legal advisor firmly believe that the alleged claim of GoP appears to be misconceived and without any basis and recommend that the aforesaid dispute should be referred to some impartial body for resolution under some ADR mechanism, where claims / encounter claims of the respective parties be examined, considered and decided. Furthermore, in order to reconcile the principal and markup amounts with respect to Government of Pakistan Loans, a committee has been constituted as per the decision of Additional Finance Secretary. The management of PECO intends to pay back the Government of Pakistan Loans after the reconciliation of differences as per the records and facts available with the committee representatives.

#### 6.5 The break up of Federal Government Bonds is as follows:

Interest bearing bonds	655,138	655,138
Interest free bonds	132,304	132,304
	787,442	787,442

6.5.1 These bonds were issued by the Federal Government against the liability of the company towards banks / financial institutions taken up by the Federal Government in the light of Federal Cabinet decision and S.R.O No. 823(1)/94 dated August 28, 1994. Against the principal amount interest bearing bonds and against accrued mark up interest free bonds were issued by the Government. The Government is liable to pay interest @ 12.43% per annum to the Banks / DFI regarding the interest bearing bonds. During the year the Finance Division vide its letter dated August 20, 2013 directly confirmed to the auditors total principal loan liability of Rs.787.442 million and interest of Rs.1,854.154 million (refer note 11.1.5) for the period ended December 31, 2011. However, the BoD and the management of the Company as detailed above do not agree with the markup confirmed by the Finance Division and is of firm opinion that the Government is liable to pay any interest there on, and that there was no agreement for charging any interest thereon. Furthermore, the legal advisers are also of the firm opinion that no markup is payable by the Company in respect of this loan in the absence of any specific markup agreement.



		2013	2012
		(Rupees i	n '000)
7.	LONG TERM BORROWINGS - SECURED		
	From National Bank of Pakistan -DF II	1,211	4,777
	Accumulated amortization	1,819	893
		3,030	5,670
	Less: Current maturity shown under current liabilities	(3,030)	(5,670)
		-	-

- 7.1 The above represents old markup up converted in to long term interest free demand finance loan. It is repayable in four equal quarterly installments commencing from September 2012 and repayable by June 2013. These loans are secured by First charge over present and future, current and fixed assets of the company. This loan has been completely paid off subsequently.
- 7.2 As the above loan was interest free, the fair value of this financial liability was determined using prevailing market interest rates for equivalent loan of 17.506%. The loan is being amortized using effective interest of 17.506%. During the year as a result of amortization an amount of Rs. 0.926 million has been charged to profit and loss account. Fair value was determined using discounting techniques.

#### 8. DEFERRED TAX LIABILITY - NET

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on the taxable entity and when there is an intention to settle the balances on net basis. The applicable tax rate for the purpose of computation of deferred taxation has been changed from 35 % to 34 % as a result of change is rate as approved by Finance Act 2013.

The o	ffset amounts are as follows:			
	Deferred tax liabilities	8.1	227,255	150,606
	Deferred tax assets	8.2	(117,598)	(89,279)
	Deferred tax liabilities (net)		109,657	61,327
Defer follow	red tax liability and deferred tax asset comprises of taxable / (ring:	deductible) tem	porary differences in	respect of the
8.1	Deferred tax liabilities in respect of taxable temporary differences Accelerated Tax Depreciation Allowances	:	227,255	150.606

				227,255	150,606
	8.2	Deferred tax assets in respect of deductible temporary differ	ences:		
		Provision for Doubtful & other Balances		(18,194)	(17,830)
		Provision for Stores & Spares		(3,400)	(3,500)
		Minimum tax available for carry forward		(7,294)	(7,294)
		Unabsorbed Business losses		(88,710)	(60,655)
				(117,598)	(89,279)
9.	TRA	DE & OTHER PAYABLES			
		Trader creditors		11,109	143,636
		Accrued Liabilities		21,333	18,491
		Advances		4,892	2,723
		Gratuity payable (related party)	0.1	286	235
		Payable to preference shareholders Payable to State Engineering Corporation (Private)	9.1	773	773
		Limited (SEC) (an associated undertaking)		186	821
		Sales Tax Payable		756	-
		Workers' Profit Participation Fund (related party)	9.2	48,250	38,297
		Unclaimed Dividend		13,312	13,312
		Others		10,134	12,435
				111,031	230,723
	9.1	The amount is payable to preference shareholders on accoun	t of principal amou	nt due.	
	9.2	Reconciliation of Workers' Profit Participation Fund			
		Principle '		15,150	15,150
		Accumulated interest	9.2.1	33,100	23,147
				48 250	38 297



2013 2012 (Rupees in '000)

#### 10. SHORT TERM BORROWINGS - SECURED

From NBP Bank under markup arrangements - Secured: Cash Finance

10.1 108,351

108.638

10.1 This is secured against first charge over current and fixed assets of the company. The financing forms part of total credit facility available to the extent of Rs. 108.351 million. The loan carries markup @ 3 months kibor plus 2.50% without floor and cap. The credit limit of the Company has been renewed for adjustment till April 30, 2014.

#### **II. CONTINGENCIES AND COMMITMENTS**

#### 11.1 Contingencies

- 11.1.1 Claims not acknowledged as debts in respect of various sub judice cases filed against the company for which the maximum possible liabilities could be approximately Rs. 2.517 million (2012: Rs. 2.517 Million).
- 11.1.2 Guarantees of Rs. 340.095 million (2012: 293.091 million) issued by the banks and insurance companies to different parties on behalf of the company.
- 11.1.3 The Privatization Commission has claimed additional loan liability amounting to Rs. 131.454 million and mark up amounting to Rs. 1,230.177 million (Ref: Note 6.1.1). The management of the company in the minutes of the meeting held on October 7, 2010 at Ministry of Finance to reconcile the principal and mark up amounts with respect to Govt. of Pakistan loans does not agree with the stance of Privatization Commission in respect of additional loan and mark up claimed. Privatization Commission has been instructed by the Ministry of Finance to review the calculation / treatment of a loan amounting Rs. 131.454 million and has been asked to come up with firm stance on the foregoing loan amounting to Rs. 131.454 million. Further, Privatization Commission has been instructed to sort out the issue of charging interest on VSS loan and Privatization Commission has been asked to come up with sound reason and logic for charging interest on the above loan. The legal advisor of the company is also of the firm opinion that since there is no mention of any markup to be charged on this loan nor is there any markup agreement, therefore, no markup is payable by the company in respect of this loan. The management is confident that the ultimate outcome of the matter will result in favor of the company and hence no provision has been made in these financial statements in respect of the additional loan and markup claimed.
- 11.1.4 The Finance Division vide its letter dated January 28, 2011 for the period ended December 2010 has claimed an amount of Rs. 202.624 million in respect of surcharge payable on Custom & Other Import duties (Ref: Note. 6.2.1). However, the management of the company is of the opinion that no markup is payable in the absence of any agreement for markup. Furthermore, the company has also obtained the opinion from the legal advisor, who is also of opinion that no markup is payable. The management is confident that the ultimate outcome of the matter will result in favor of the company and hence no provision has been made in these financial statements in respect of the markup claimed.
- 11.1.5 The Finance Division vide its letter dated August 20, 2013, for the year ended June 30, 2013 has claimed an amount of Rs. 2,411.354 million in respect of mark up payable on remaining Government of Pakistan Loans (Ref: Note 6.3.1, 6.4.1 & 6.5.1). However, the management of the company is of the opinion that no markup is payable in the absence of any agreement for markup. The matter was taken up by the Ministry of Finance, in meeting held on October 7, 2010, to reconcile the principal and Mark up amounts with respect to Govt. of Pakistan loans, which has instructed the Finance Division to re-examine the issue relating to Rs. 100.00 million loan and interest thereof, to confirm the contention of PECO. Decision on this account would be conveyed to company at the earliest. Till the issue of annual accounts no such decision has been received by company. Furthermore, the company has also obtained the opinion from the legal advisor, who is also of opinion that no mark up is payable. The management is confident that the ultimate outcome of the matter will result in favor of the company and hence no provision has been made in these financial statements in respect of the mark up claimed.
- 11.1.6 The Sui Gas authorities have claimed an amount of Rs.16.21 million. The Company has filed an appeal against the claim and the case is pending in the court of law. The outcome of the matter cannot presently be determined.

#### 12. PROPERTY, PLANT & EQUIPMENT

Operating fixed assets
Capital work in progress - at cost

12.1	8,661,023	4,865,129
12.2	2,340	19,327
	8,663,363	4,884,456



# 12.1 Operating fixed assets

			Building								
	Free hold land		Factory building-on free hold land	Plant & machinery	Office equipment	Compute	Furnituers & Fixture	re Vehicles es	Electr Equipm	ic ent <sup>Tools</sup>	Total
					Rupe	es in '00	00				
Net carrying value basis Year ended June 30, 2012 Opening net book value (NBV)	4,348,300	789	170,851	334,443	2,258	3,390	4,608	10,776	7,840	980	4,884,235
Additions	-	-	8,381	-	2,230	110	29	2,046	158	-	10,811
Depreciation charge		(39)	(8,751)	(16,722)	(233)	(345)	(463)	(2,472)	(794)	(98)	(29,917)
Closing net book value (NBV)	4,348,300	750	170,481	317,721	2,112	3,155	4,174	10,350	7,204	882	4,865,129
Gross carrying value basis At June 30, 2012											
Cost / Revalued amount	4,348,300		198,238	367,571	7,639	6,908	9,775	22,114	14,617	5,882	4,982,003
Accumulated depreciation	-	(209)	(27,757)	(49,850)	(5,527)	(3,753)	(5,601)	(11,764)	(7,413)	(5,000)	(116,874)
Net book value (NBV)	4,348,300	750	170,481	317,721	2,112	3,155	4,174	10,350	7,204	882	4,865,129
Net carrying value basis Year ended June 30, 2013 Opening net book value (NBV)	4,348,300	750	170,481	317,721	2,112	3,155	4,174	10,350	7,204	882	4,865,129
Additions	-	-	3,931	15,097	150	151	-	2,715	906	240	23,190
Revaluation surplus	3,557,700	-	185,845	66,483	-	-	-	-	-	-	3,810,028
Disposals											
Cost	-	-	-	-	-	-	-	(3,384)	-	-	(3,384)
Accumulated depreciation	-	-	-	-	-	-	-	1,427	-	-	1,427
Written down value	-	_	- (11.720)	(17.073)	(225)	(22.4)	- (41 <b>7</b> )	(1,957)	(7(0)	- (105)	(1,957)
Depreciation charge Closing net book value (NBV)	7,906,000	(38)	(11,738) 348,519	(16,872) 382,429	(225) 2,037	(324)	(417) 3,757	(4,888) 6,220	(760) 7,350	(105) 1,017	(35,367) 8,661,023
Closing het book value (NDV)	7,706,000	/12	370,317	302,727	2,037	2,702	3,737	6,220	7,330	1,017	0,001,023
Gross carrying value basis At June 30, 2013											
Cost / Revalued amount	7,906,000	959	354,815	389,159	7,789	7,059	9,775	21,445	15,523	6,122	8,718,646
Accumulated depreciation	-	( )	(6,296)	(6,730)	(5,752)	(4,077)	(6,018)	(15,225)	(8,173)	(5,105)	(57,623)
Net book value (NBV)	7,906,000	712	348,519	382,429	2,037	2,982	3,757	6,220	7,350	1,017	8,661,023
Annual Rate of Depreciation (	ś) -	5%	5%	5%	10%	10%	10%	20%	10%	10%	



		2013	2012	
		(Rupees in '000)		
12.1.1 Depreciation for the year has been allocated as under:  Cost of Sales	23	29,475	26,044	
Administrative Expenses	26	5,892 35,367	3,873 29,917	

Depreciation charge is inclusive of incremental depreciation due to revaluation.

- 12.1.2 Land, Building and Plant & Machinery were recently revalued on February 19, 2013 by an independent valuer M/s Indus Surveyor Co. (Pvt) Ltd, on the basis of fair value / depreciated market value for the period of use resulting in surplus of Rs. 3,557.700 million, Rs. 185.845 million and Rs. 66.483 million respectively. Detail of previous revaluation is provided in Note. 5.
- 12.1.3 Freehold land represents land of kot lakhpat works. The company has possession and control of the land and holds valid title. The Mutation of land is complete as per The Board of Revenue Punjab letter which states that the Government of Punjab has, however, no objection to the disposal of properties of PECO which had vested in the Federal Government. However a letter was issued by the Joint Secretary Ministry of Industries and Production Islamabad directing District Officer Revenue Lahore and copy endorsed to Member Revenue Punjab to stop the above mutation till further instructions, for undisclosed reasons.
- 12.1.4 Office Building represents rooms owned in Uni Tower Karachi.
- 12.1.5 Carrying amount of idle property plant & equipment amounted to Rs. 296.709 million, while carrying amount of assets retired from active use but not classified as held for sale amounted to Rs. 35.780 million.
- 12.1.6 Had there been no revaluation, the written down value of the revalued assets in the balance sheet would have been:Free Hold Land753753Factory Building on free hold land34,71133,021Plant & machinery125,928116,445161,392150,219
- 12.1.7 Details of disposals having net book value in excess of Rs. 50,000 are as follows;

	Description	Mode of Sale	Cost	Accumulated depreciation	Net bool value	k Sale Proceeds	Gain	Partio	culars of buyers
				Rupe	es in '00	0			
	VEHICLES								
	Suzuki Cultus LEA-5845	Tender	814,000	489,457	324,543	607,000	282,457		Samra o.9, Street 12, I-Faisal Town Lahore.
	Suzuki Cultus LZX-1831	Tender	590,000	467,180	122,820	525,000	402,180		ad Usman o. 28 Street 18 Badami Bagh Lahore.
	King Long Van LEJ-567	Tender	1,980,000	470,270	1,509,730	1,530,000	20,270	Muhammad Shahid Qadeer Chongi No.9, Khan Park, Sharaqpur Road, Sheikupure.	
		_	3,384,000	1,426,907	1,957,093	2,662,000	704,907	_	
12.2	Capital Work in Prog Civil Works Plant & Machinery Advances to supplier	_	ost					2,239 -  0	6,323 12,903 101
								2,340	19,327
12.2.1	Opening balance Addition Capitalized Expensed	work in pr	ogress:				(	19,327 - 14,603) (2,384)	12,971 6,356
	Closing balance							2,340	19,327



			2013 (Rupees	2012 in '000)
	G TERM INVESTMENT to maturity:			
	Term deposits in Standard Chartered Bank Limited		624	
		,	624	
13.1	These will mature in June 2016 and carry interest @ 6%	per annum.		
14. LONG	G TERM DEPOSITS			
	Long term deposits	14.1	964	663
			964	663
14.1	Long term deposits		2,682	2,381
	Less: Provision against doubtful deposits	14.1.1	1,718	1,718
	0 1		964	663
14.1.1	Movement in provision is as follows:			
	Opening balance		1,718	443
	Provided for the year		<u> </u>	1,275
	Closing balance		1,718	1,718
15. FREE	HOLD LAND - LAND HELD FOR SALE		314,724	314,724

This represents land of 263 kanals and 3 marlas of Badami Bagh Works which has been closed down. The fair value of the land is estimated at Rs. 2,894.655 million (2012: Rs. 2,631.5 million). The company has the possession and control of the land and holds valid title. As per the Economic Coordination Committee decision the land was handed over to the Privatization Commission for sale and proceeds to be utilized for settlement of outstanding Government liabilities (refer note. 6). In this regard the title documents of the land have been handed over to the Privatization Commission for sale in 1994 by National Bank of Pakistan. Since then till date the land has been offered for sale various times by the Privatization Commission of Pakistan. A part of the land was sold in February 2001 by the Privatization Commission of Pakistan and several expression of interests have been received for the remaning portion by Privatization Commission from many parties. The Mutation of land is complete as per The Board of Revenue Punjab letter which states that the Government of Punjab has, however, no objection to the disposal of properties of PECO which had vested in the Federal Government. However a letter was issued by the Joint Secretary Ministry of Industries and Production Islamabad directing District Officer Revenue Lahore and copy endorsed to Member Revenue Punjab to stop the above mutation till further instructions, for undisclosed reasons. The BoD and the Management of the Company are till date strongly committed to the plan of selling the Badami Bagh Land and there has been no revocation of the GoP order or any change in the management's stance or plan. Further the Privatization Commission in its most recent and past direct confirmations to the auditors has also clearly stated that GoP loans would be recovered from the sale proceeds of Badami Bagh Land

"Therefore taking to account the fact that the carrying amount of the land would be recovered principally though a sale transaction and not through continuing use and that the management and the GoP are firmly committed to a plan to sell the land and till date there has been no change of plan or revocation of Government order, the land is available for immediate sale, active programs to locate buyers continue to be carried out, the asset is marketed as fair value and it is extremely unlikely that the plan will be significantly be changed or withdrawn and the fact that events or circumstances which have resluted in the extension of the period to complete the sale beyond one-year are beyond the entity's control, therefore, Badami Bagh Land is classified as "Held for Sale" at lower of its carrying amount or fair value."

#### 16. STORES, SPARES AND LOOSE TOOLS

Stores	26,050	27,690
Spares parts	88,767	90,621
Loose Tools	24,462	24,741
	139,279	143,052
Less: Provision for slow moving stores	(10,000)	(10,000)
	129,279	133,052

6.1 Stores and spares relating to closed down operations are of Rs. 13.434 million (2012:Rs. 15.619 Million). These have been valued at weighted average cost.

#### 17. STOCK IN TRADE

Raw material	17.1	69,689	79,345
Work in process		63,508	179,885
Finished goods		58,129	137,986
-	<del>-</del>	191,326	397,216

- 17.1 Raw material relating to closed down operations are of Rs. 1.496 million (2012:Rs. 2.207 million). These have been valued at weighted average cost / cost.
- 17.2 Stock in trade amounting to Rs. 27.524 million has been valued at net realizable value.



						3 Rupees in	2012
18.	TRAI	DE DEBTS - UN SECURED Associated undertaking		18.2	1,5	71	9,333
		WAPDA, AJK & Telecommunication Companies Others	etc.	18.3	140,9 37,5 180,0	27 83	177,704 46,475 233,512
		Less: Provision for bad and doubtful debts WAPDA Others		18.4	12,6 30,5 43,2	135	12,677 30,535 43,212
					136,8	69	190,300
	18.1 18.2 18.3	Trade debtors other than those against which promaximum amount due from associated undertakin Refer note 33. Further, balance outstanding from Trade debtors include an amount of Rs. 7.617 mill Corporation Limited against which the company has	gs at the end associated ur lion (2012: Rs	of any month was ondertaking is more a. 7.617 million) rec	of Rs. 4.056 I than 360 day eivable from	Million (201 ys over due M/s Metro	2: Rs.9.333). politan Steel
	18.4	Movement in provision is as follows: Opening balance Add: Provision for doubtful debts Closing Balance			43,2	112	34,740 8,472 43,212
	18.5	The ageing analysis of these trade debts is as follo	ws:				
			June	e <b>30, 2012</b>	June	30, 2012	
		The aging of trade debts at the reporting date wa Not yet due Past due I-30 days Past due 3I-60 days Past due 6I-90 days Over 90 days	Gross s: 697 18,492 4,565 49,726 106,601 180,081	Impairment 43,212 43,212	71,946 45,428 - 1,496 114,642 233,512	Impairme - - - - 43,212 43,212	ent
19.	ADV	ANCES - Considered Good					
	- En	nces to: nployees - Secured ppliers		19.2	3 4,4 4,7		460 4,778 5,238
	19.1	Advances other than those against which provisio	n has been m	nade are considered	good by the	e managem	ent.
	19.2	Suppliers Suppliers as at closing date Less: Provision for doubtful balances			7,2 2,8 4,4	24	7,602 2,824 4,778
20.	TRAI	DE DEPOSITS, PREPAYMENTS AND OTHI Trade deposits - Considered good Margin against bank guarantee - Considered good Short term prepayments & other receivables Sales tax refundable		20.1 20.2	8,3 29,1 3,3	44 69	7,562 21,950 2,213 7,829
	20.1	Balance as on Closing date		20.1.1	11,5	17	10,694
		Less: Provision against doubtful balances		20.1.1	3, I 8,3		3,132 7,562
	20.1.1	Movement in provision is as follows: Opening balance Add: Provision for doubtful balances			3,1		2,532 600
		Closing Balance			3,1	32	3,132



		2013 (Rupees	2012 s in '000)
20.2 Balance as on Closing date Less: Provision against doubtful balances		29,205 61 29,144	22,011 61 21,950
21. CASH AND BANK BALANCES  Cash in hand Cash with banks:		1,508	850
<ul><li>Current accounts</li><li>Deposit accounts</li><li>Escrow account</li></ul>	21.1 21.2	66,028 3,765 32 69,825 71,333	55,597 1,790 254 57,641 58,491

- The company is maintaining saving account with different banks with interest on the daily product basis which was charged 0 6% to 7.5 %. (2012 : 6% to 9.5%). 21.1
- 21.2 This represents unutilized credit facility on NBP finances relating to ADP-19 and ADP-46 Projects, which shall be adjusted against loan liability.

#### 22. SALES - NET

ZZ.	SALES - NE I			
	Sales - Local		425,872	603,592
	Less: Sales tax		40,101	80,719
			385,771	522,873
22	COST OF SALES		<del></del>	
23.	COST OF SALES	22.1	120 047	440 150
	Raw material consumed	23.1	120,847	440,158
	Stores and spares consumed	22.2	37,666	52,725
	Salaries and wages (including all benefits)	23.2	53,935	47,937
	Fuel and power		19,353	25,391
	Traveling & conveyance		525	250
	Postage, telegram & telephone		218	316
	Printing, stationery and office Supplies		677	506
	Inspection fee		30	1,148
	Service charges		99	132
	Rent, rates and taxes		779	790
	Repair and maintenance		1,416	1,500
	Insurance		940	438
	Vehicle running expenses		2,219	1,925
	Other expenses		897	601
	Depreciation	12.1.1	29,475	26,044
			148,229	159,703
			269,076	599,861
	Opening stock of work-in-process		177,280	185,632
	Closing stock of work-in-process		(60,903)	(177,280)
			116,377	8,352
	Cost of goods manufactured		385,453	608,213
	Opening stock of finished goods		134,351	119,552
	Closing stock of finished goods		(54,874)	(134,351)
	2.22		79,477	(14,799)
			464,930	593,414
	23.1 Raw material consumed		404,730	373,717
	Opening stock		79,345	110,265
			111,191	409,238
	Add: purchases			
	Lasa alasina ataul		190,536	519,503
	Less: closing stock	22 1 1	69,689	79,345
		23.1.1	120,847	440,158

- 23.1.1 This includes galvanization from third parties amounting to Rs. 2.845 million (2012: Rs. 3.910 million)
- This includes amount paid to contractor for wages of workers on contract. This also includes retirement benefits amounting to Rs. 0.051 million (related party).

#### 24. SELLING AND DISTRIBUTION EXPENSES

Salaries and wages (including all benefits)	2,961	2,125
Traveling and conveyance	602	321
Entertainment	143	58



			2013	2012
			(Rupees i	n '000)
	Repair and maintenance		13	79
	Postage, telegrams and telephone		79	60
	Printing, stationery and office supplies		182	116
	Rent, rates and taxes		206	171
	Publishing of tender and sales promotion		772	379
	Service charges		-	383
	Miscellaneous		336	319
25	EDELCHT AND FORWARDING EVENIETS		5,294	4,011
25.	FREIGHT AND FORWARDING EXPENSES Freight and forwarding expenses		358	8,503
26.	ADMINISTRATIVE EXPENSES	=		
	Salaries, wages and benefits		18,158	19,377
	Provident fund		-	33
	Gratuity			32
	Traveling and conveyance		2,450	2,668
	Entertainment		586	558
	Legal and professional		3,208	2,205
	Rent, rates and taxes		1,118	1,030
	Fuel, gas and electricity		I,875	1,327
	Repair and maintenance		<b>598</b>	1,289
	Postage, telegram and telephone		653	415
	Printing, stationery and office supplies		1,332	1,830
	Advertisement		1,600	775
	Training		64	14
	Insurance		361	468
	Donations		-	500
	Vehicle running expenses		2,742	2,919
	Miscellaneous		7,416	5,304
	Depreciation	12.1.1	5,892	3,873
			48,053	44,617
27.	OTHER OPERATING CHARGES Auditors' remuneration	27.1	809	747
	Provision for doubtful balances	27.1	007	10,347
	Obsolete chemical written off		•	1,377
	Obsolete Chemical Written on	<del>-</del>		
	27.1 Auditors' remuneration	_	809	12,471
	Audit fee		500	500
	Half yearly review fee		65	65
	Review of compliance with code of corporate governance		25	25
	Tax consultancy charges		219	157
	Tax consultantly changes		809	747
28	FINANCE COST	_		<u>```</u>
20.	Banks and financial institutions			
	Mark - up on short term borrowings		13,288	15,948
	Bank charges and commission	28.1	2,312	2,493
	Amortization expense	7.2	926	893
	'		16,526	19,334
	Related party	0.0.1	0.053	2.41.4
	Interest on workers' profit participation fund	9.2.1	9,953	6,414
			26,479	25,748
	28.1 Bank guarantee commission paid by the company is charged or	ver the period of cor	ntract.	
29.	OTHER OPERATING INCOME			
	Income from Financial Assets			
	Interest / profit			
	-On deposits with banks		2,017	4,085
	-On investments		<b>121</b>	-
	Balances written back		-	5,204



	2013 (Rupees	2012 in '000)
Income from Non - Financial Assets Miscellaneous income	981	1,657
Rental income Gain on sale of property, plant & equipment	2,845 705 4,531	2,739 - 4,396
30. TAXATION	6,669	13,685
Current for the year for prior years Deferred	(250) 36,558	(239) 151
for the year	34,068 70,376	52,381 52,293

- 30.1 The current tax provision represents the final tax under Section 15 of Income Tax Ordinance, 2001. Further, due to gross loss the Company has not provided provision for minimum tax under section 113. As a result reconciliation of tax charge for the year is not required.
- 30.2 Company's income tax assessment has been finalized up to 2012.

#### 31. DISCONTINUED OPERATIONS

Depreciation

Financial charges

The Company in past had closed down its all divisions, except Structure (STR) division, and had terminated its employees through compulsory separation scheme. In this regard Badami Bagh works was completely discontinued and the title documents of the land were handed over to the Privatization Commission for sale. Furthermore, the relevant machinery was transferred over to Kot Lakhpat and was classified as Held for sale. Taking into consideration, the successful operation of the Structure Division (STR) of the company and demand of pumps and motors, the Board of Directors decided to bring into operation Pumps, Electric Motor, Foundry and Rolling Mills division of the company. However the Bicycle, Machine Tool and Power Loom divisions still remain discontinued.

#### Analysis of Profit for the year from discontinued operations

The combined results of the discontinued operations (i.e. bicycle division, power loom and machine tool etc.) included in the profit and loss accounts are set out below.

	come	31.1	380	87
	ss: Cost of sales		4 240	6 227
	pening inventory osing inventory		6,240 (5,860)	6,327 (6,240)
O.	osing inventory		380	87
	et income		-	-
	exation			-
Pro	ofit after tax from discontinued operations			
31	.I This represents bicycles given to employees on installments at cost.			
32. BA	ASIC AND DILUTED (LOSS) PER SHARE			
Co	ontinuing and discontinued operations - Basic (Loss) after taxation (rupees in '000) Weighted average number of Ordinary shares (No. in '000)		(83,107)	(99,913)
	outstanding during the year		5,690	5,690
	(Loss) per share (rupees)		(14.61)	(17.56)
Co	ontinuing operations - Basic (Loss) after taxation (rupees in '000) Weighted average number of Ordinary shares (No. in '000)		(83,107)	(99,913)
	outstanding during the year		5,690	5,690
	(Loss) per share (rupees)		(14.61)	(17.56)
	There is no dilutive effect on the basic (loss) per share of the company.			
32-A C	CASH GENERATED FROM OPERATIONS			
(Lo	oss) before taxation		(153,483)	(152,206)
Ad	diustments for:			

29.917

18,441

35,367

15,600



	2013	2012
	(Rupees	in '000)
Interest on workers' profit participation fund	9,953	6,414
Provision for gratuity Provision for doubtful balances	51	32
Obsolete chemical written off	-	10,347 1,377
Balances written back	_	(5,204)
Amortization expense	926	893
Gain on sale of property, plant & equipment	(705)	-
	61,192	62,217
(Loss) before working capital changes	(92,291)	(89,989)
Movements in working capital Decrease / (Increase) in current assets:		
Stores, spares and loose tools	3,773	7,169
Stock in trade	205,890	23,179
Trade debts	53,431	180,907
Advances	457	8,128
Trade deposits, prepayments and other receivables	(1,344)	20,603
(Decrease) in current liabilities:	(120 (0()	(101.7(0)
Trade & other payables	(129,696)	(101,769)
	132,511 40,220	138,217 48,228
Changes in Long term deposits & receivables	(301)	70,220
Changes in Long term deposits & receivables	39,919	40 220
Cash generated from operations	39,919	48,228

#### 33. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise GoP, associated companies/undertakings, directors of the Company, key management staff and staff retirement and welfare funds. Details of transactions with related parties during the year other than those which have been disclosed elsewhere in these financial statements are stated below;

#### State Engineering Corporation (Pvt) Limited (SEC)

- Outstanding SEC service charges paid		2,000	1,000
- Service charges payable to SEC		•	600
- Reimbursement expenses payable		186	221
- Reimbursement of expenses		320	483
Pakistan Machine Tool Factory			
- Sale made during the year		-	5,315
- Receivable at the end of the year	33.1	1,571	9,333

- 33.1 Maximum amount due from the associated undertakings at the end of any month was of Rs. 4.056 Million (2012: Rs.9.333 Million).
- 33.2 All related party transactions are in accordance with accounting policy and are approved and recommended by the audit committee and subsequently approved by the board of directors. None of the directors had any interest in any transaction.

#### 34. DISCONTINUED OPERATIONS

- 34.1 All divisions of the company such as Structure Division (STR), Machine Tool, Power Loom, Pumps, Electric Motor, Bicycle, Furnace and Rolling Mill had earlier been closed down during the period 2000 to 2003, as per the instructions of the Government. The Plant and Machinery of two divisions, Machine tool and Power Loom, had been transferred to "Assets held for sale" in the year 2001, and the management had no intention to sell the Plant and machinery of remaining divisions of the company. However, taking into consideration, the successful operation of the Structure Division (STR) of the company and demand of pumps and motors, the Board of Directors decided to bring into operation Pumps, Electric Motor, Foundry and Rolling Mills division of the company. This decision helped to improve the efficiency of the Structure Division (STR) and contributed towards the revenue generation of the company.
- 34.2 The carrying amount of assets of discontinued operations is disclosed in note no. 15 and its related revaluation surplus is disclosed in note no. 5.1.1.1 of the financial statements.
- 34.3 The carrying amount of stores, spares and loose tools and stock in trade is stated in note no. 16 and 17, respectively. Further results from discontinued operations which have material effect have been disclosed in Note. 31.

#### 35. SEGMENT INFORMATION

Segment information is presented on the same basis as that used for internal reporting purposes by the Chief Operating Decision Maker, who is responsible for allocating resources and assessing performance of the operating segments. On the basis of its internal reporting structure, the Company considers itself to be a single reportable segment; however, certain



information, as required by the approved accounting standards, is presented below. An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses. The financial information has been prepared on the basis of single reportable segment i.e. "Engineering".

#### 35.1 Information about customers

The principal classes of custormers of the company are Government Institutions & telecommunication companies etc.

#### 35.1 Information about geographical areas

All non-current assets of the Company as at June 30, 2013 are located in Pakistan.

#### 35.1 Information about major customers

The Company's most significant customers are electric supply companies.

#### **36. FINANCIAL RISK MANAGEMENT**

#### 36.1 Risk management framework

The Company's activities expose it to a variety of financial risks. The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

The Board meets frequently throughout the year for developing and monitoring the Company's risk management policies. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the company. The Company's Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

#### 36.2 Financial assets and liabilities by category and their respective maturities

	June 30, 2013		June 30	, 2012
	Maturity up to one year	Maturity After one year	Maturity up to one year	Maturity After one year
FINANCIAL ASSETS		Rupee	s in '000	
Long term investments Long term security deposits - net of impairment	-	624 964	-	663
Trade debts - net of impairment Advances	136,869 334	-	190,300 460	-
Trade deposits, prepayments & other receivables Cash & bank balances	37,529 71,333	-	29,512 58,491	-
Total	246,065	1,588	278,763	663
FINANCIAL LIABILITIES Government of Pakistan Loans Long term borrowings	3,030	1,790,848	- 5,670	I,790,848 -
Short term borrowings Trade & other payables Mark-up accrued	108,351 105,383 3,115	- - -	108,638 228,000 3,757	
Total	219,879	1,790,848	346,065	1,790,848
On balance sheet date gap	29,301	(1,789,260)	(67,302)	(1,790,185)
OFF - BALANCE SHEET ITEMS				
Letter of guarantees	340,095		293,091	

#### 36.3 Fair Values

The carrying values of the financial assets and financial liabilities approximate their fair values except for Government of Pakistan loans as disclosed in note. 6 to the financial statements. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. If the transaction is not based on market terms, or if a market price cannot be readily determined, then an estimate of future



cash payments or receipts, discounted using the current market interest rate for a similar financial instrument, is used to approximate the fair value.

#### 36.4 Financial Risk Factors

The Company has exposures to the following risks from its use of financial instruments:

- Credit Risk
- Liquidity Risk
- Market Risk

#### 36.4.1 Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counter party to a financial instrument fails to meet its contractual obligations, and arises principally from long term security deposits, loans and advances to employees, deposits, trade debts, other receivables and bank balances.

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. To manage exposure to credit risk in respect of trade receivables, management reviews credit worthiness, references, establish purchase limits taking into account the customer's financial position, past experience and other factors.

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration of credit risk.

The carrying amount of financial assets represents the maximum credit exposure before any credit enhancements.

The maximum exposure to credit risk at the reporting date was:	2013	2012
	(Rupees i	n '000)
Long term investments	624	-
Long term security deposits - net of impairment	964	663
Trade debts - net of impairment	136,869	190,300
Advances	334	460
Trade deposits, prepayments & other receivables	37,529	29,512
Bank balances	69,825	57,641
	246,145	278,576

The Company's most significant amount receivable is from WAPDA which is included in total carrying amount of trade debts as at reporting date.

For trade debts, internal risk assessment process determines the credit quality of the customers, taking into account their financial positions, past experiences and other factors. Aging of trade debts is regularly reviewed by the Board's Receivables Committee and necessary actions are taken in respect of overdue balances. The company assesses the credit quality of the counter parties as satisfactory. Bank balances are held only with reputable banks with high quality credit ratings. Loans and advances to employees are not exposed to any material credit risk since these are secured against their salaries. Geographically there is no concentration of credit risk. The maximum exposure to credit risk for trade debts at the reporting date are with customers within the country.

	June 30, 2013		June 3	0, 2012
	Gross	Impairment	Gross	Impairment
The aging of trade debts at the reporting dat	e was:	Rupee	es in '000	
Not yet due	697	-	71,946	-
Past due I-30 days	18,492	-	45,428	-
Past due 31-60 days	4,565	-	-	-
Past due 61-90 days	49,726	-	1, <del>4</del> 96	-
Over 90 days	106,601	43,212	114,642	43,212
	180,081	43,212	233,512	43,212

Based on past experience the management believes that no further impairment allowance is necessary as there are reasonable grounds to believe that the amounts will be recovered in short course of time.

#### 36.4.2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions. Liquidity position of the Company is closely monitored through budgets, cash flow projections and comparison with actual results by the Board.



 Rupees in '000	

#### Following is the maturity analysis of financial liabilities: Non - derivative financial liabilities

Government of Pakistan Loans Long term borrowings Short term borrowings Trade & other payables Accrued mark-up

#### June 30, 2013

#### Non - derivative financial liabilities

Government of Pakistan Loans Long term borrowings Short term borrowings Trade & other payables Accrued mark-up

June 30, 2012

Up to I year	I to 5 years	Total
-	1,790,848	1,790,848
3,030	-	3,030
108,351	-	108,351
105,383	-	105,383
3,115	-	3,115
219,879	1,790,848	2,010,727
Up to I year	I to 5 years	Total
Up to I year	I to 5 years	<b>Total</b> 1,790,848
Up to I year - 5,670		
-		1,790,848
5,670		1,790,848 5,670
5,670 108,638		1,790,848 5,670 108,638

The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark-up rate effectively as at June 30, 2013. The rates of mark-up have been disclosed in note 10 to the financial statements respectively. It is not expected that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

#### 36.4.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Company incurs financial liabilities to manage its market risk. All such activities are carried out with the approval of the Board. The Company is exposed to interest rate and currency risks.

#### a) Currency Risk

Currency Risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The company is not significantly expose to currency risk as the company does not maintain bank accounts in foreign currencies.

#### b) <u>Interest Risk</u>

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. Significant interest rate risk exposures are primarily managed by a mix of borrowings at fixed and variable interest rates and entering into interest rate swap contracts.

The company's interest rate risk arises from short term cash finance facility. The company analyzes its interest rate exposure on a regular basis by monitoring existing facilities against prevailing market interest rates and taking into accounts various other financing options available.

As at June 30, 2013, if interest rates on company's bank borrowings had been 1% higher / lower the markup expenses would have been higher / lower by 0.7980 million (2012: Rs. 1.090 million).

#### 37. CAPITAL RISK MANAGEMENT

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- (i) "to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, the Company's ability to continue as going concern is disclosed in note 2.1 to the financial statements, and"
- (ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.



	2013 (Rupees	2012 in '000)
The gearing ratio as at June 30, is as follows: Debt Equity Total equity and debt Gearing Ratio	1,902,229 (1,136,162) 766,067 248.311%	1,899,486 (1,067,246) 832,240 228.238%

#### 38. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these financial statements in respect of remuneration including benefits applicable to the chief executive, directors and executives of the Company are given below.

		2013		2012		
	Chief Executive	Director	Executives	Chief Executive	Director	Executives
	Rupees in '000					
Remuneration	2,874	-	7,709	2,072	1,710	5,108
Reimbursable expenses	278	-	-	98	-	-
Perquisites		-	642	-	445	426
-	3,152	-	8,35 I	2,170	2,155	5,534
Number of persons	<u> </u>	-	9	<u> </u>	1	7

<sup>38.1</sup> Aggregate amount charged in the accounts for 8 directors for Meeting fees were Rs.0 .0670 million and reimbursable expenses were Rs. 3.821 million (2012: Rs.2.762 million) for meetings of Board of Directors and sub committees of Board of Directors.

#### 39. AUTHORIZATION OF FINANCIAL STATEMENTS

These financial statements have been authorized for issue on September 30, 2013 by the Board of Directors of the Company.

#### 40. PLANT CAPACITY AND ACTUAL PRODUCTION

	<u>Capacity</u>			Actual Pro	oduction
	U/M	Installed	Assessed	2013	2012
Pumps / turbines	No.	3,400	4,000	138	112
Electric motors	No.	16,500	6,500	43	136
Rolled material	Tons	80,000	30,000	-	-
Foundry	Tons	4,000	4,800	-	84
Steel fabrications (STR)	Tons	20,000	30,000	1,493	4,336
Concrete Mixture	No.	350	350	· -	· -

40.1 The main reason for production below capacity is due to decrease in orders, increased cost of production and electricity crisis.

	2013	2012
41. NUMBER OF EMPLOYEES	(Numbe	ers)
Total number of employees as at June 30, were;		
Contractual employees	65	61
Contractor	270	333
	335	394
Average number of employees during the year	365	469

#### 42. GENERAL

42.1 Figures have been rounded off to the nearest thousand rupee.

<sup>38.2</sup> The Chief Executive and one Executive Director is entitled for company maintained car.



# **PATTERN OF SHAREHOLDING**

AS AT JUNE 30, 2013

Incorporation No. 0000348

From	То	Total Shares
1	100	40,663
101	500	133,853
501	1,000	99,978
1,001	5,000	212,193
5,001	10,000	157,633
10,001	15,000	47,635
15,001	20,000	94,400
25,001	30,000	86,365
30,001	45,000	197,966
45,001	65,000	57,070
65,001	95,000	234,778
105,001	140,000	382,934
155,001	200,000	165,254
450,001	455,000	452,700
505,001	510,000	510,000
1,400,001	1,405,000	1,401,100
1,415,001	1,420,000	1,415,723
		5,690,245
	   101   501   1,001   5,001   15,001   25,001   30,001   45,001   65,001   105,001   155,001   450,001   505,001   1,400,001	100   101   500   501   1,000   1,001   5,000   5,001   10,000   10,001   15,000   15,001   20,000   25,001   30,000   30,001   45,000   45,001   65,000   65,001   95,000   105,001   140,000   155,001   200,000   450,001   455,000   505,001   510,000   1,400,001   1,405,000

Categories of shareholders	Shares held	Percentage
Directors, Chief Executive Officers,	8,727	0.15%
their spouse and minor childern		
Executives	20	0.00%
Associated Companies, Undertakings &	1,415,723	24.88%
Related Parties		
ICP (including IDBP)	131,330	2.31%
Banks, Development Finance Institutions &	140,606	2.47%
Non Banking Financial Institutions		
Insurance Companies	229,030	4.02%
Public Sector Companies & Corporations	-	-
Joint Stock Companies	699,641	12.30%
Share holders holding 5% or more of total capital	3,779,523	66.42%
General Public		
a. Local	1,612,209	28.33%
b. Foreign	2,863	0.05%
Others:		
Investment Companies	6,550	0.12%
Private Limited Companies	1,401,100	24.62%
Cooperative Societies	6,145	0.11%
Trusts	30,414	0.53%
Associations	132	0.00%
Abandand Properties Organization	5,754	0.10%
Government Authority	I	0.00%



# PATTERN OF SHAREHOLDING

AS AT JUNE 30, 2013

### **ADDITIONAL INFORMATIONS**

	% Age	Shares Held
ASSOCIATED COMPANIES, UNDERTAKINGS & RELATED PARTIES		
State Engineering Corporation Ltd.	24.88	1,415,723
INVESTMENT CORPORATION OF PAKISTAN ( ICP )	2.31	131,330
DIRECTORS, CEO THEIR SPOUSES & MINOR CHILDREN		
Raja Muhammad Abbas		Govt. Nominee
Mr. Babar Hassan Bharwana		Govt. Nominee
Mr. Abdul Jabbar Ali		Govt. Nominee
Mr. Muhammad Arif Habib	0.02	1,000
Mr. Liaqat Mohammad	0.07	3,700
Mr. Rashid Ali Khan	0.02	1,000
Mr. Muhammad Iqbal	0.02	1,027
Mirza Mahmood Ahmad	0.02	1,000
Mr. Muhammad Iqbal Awan	0.02	1,000
PUBLIC SECTOR COMPANIES AND CORPORATIONS	-	Nil
BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON BANKING FINANCE INSTITUTIONS, INSURANCE COMPANIES, MODARBAS & MUTUAL FUNDS		
National Bank of Pakistan - Trustees Department	2.38	135,292
M/s Habib Bank Limited	0.00	25
M/s United Bank Limited	0.09	5,259
M/s Bank of Bahawalpur Ltd	0.00	30
IDBP (ICP Units )	2.26	128,790
M/s Pakistan Insurance Corporation	0.77	43,776
State Life Insurance Corporation Ltd	2.90	165,254
M/s Gulf Insurance Co. Ltd	0.35	20,000
SHARES HELD BY THE GENERAL PUBLIC	28.33	1,612,209
SHAREHOLDERS HOLDING 5% OR MORE OF TOTAL CAPITAL		
State Engineering Corporation Ltd	24.88	1,415,723
Rotocast Engineering Company (Pvt) Limited	24.62	1,401,100
Mr. Ahmad Masood Khan	8.96	510, 000
Maha Securities Pvt. Ltd.	7.96	452,700
Holding of CDC	61.76	3,514,542

During the financial year the trading in shares of the Company by the Directors, CEO, CFO, Company Secretary and their spouses and minor children was NIL.



## FORM OF PROXY

The Company Secretary, **Pakistan Engineering Company Limited,**6/7-Sir Ganga Ram Trust Building,
Shahra-e-Quaid-e-Azam,
LAHORE

I/We		of			
	bein	g a member (s) of Pakista	ın Engineering Company l	_td. and	
holder of	ordinary shares as per Share Register Folio No				
( in case of Central Deposit	ory System Account Holder	A/c No		)	
hereby appoint Mr./ Ms		of			
( or failing him / her ) Mr./M	s	of			
as a proxy of vote on m	y / our behalf at the Ann	nual General Meeting o	f the Company to b	e held	
on Thursday, October	31, 2013 at 11:00 a.m.	. at Hotel Ambassado	or, 7- Davis Road, L	ahore.	
Signed this	day of	2013.			
WITNESS					
Signature			Signature		
Name			Please affix Rupees five Revenue Stamp		
Address					

#### Note:

- I. A member entitled to attend and vote at the meeting may appoint any other person as his / her proxy to attend and vote instead of him / her. A Corporation being a member of the Company may appoint as its proxy any person authorized by the Directors of Corporation.
- 2. Proxies in order to be valid must be received at the company's Registered Office not less than 48 hours before the meeting duly stamped, signed and witnessed.
- 3. In case of Central Depository System Account Holder, an attested copy of identity card should be attached to this Proxy Form.

ANNUAL REPORT 2013



#### PAKISTAN ENGINEERING COMPANY LIMITED

# MINUTES OF THE 63<sup>RD</sup> ANNUAL GENERAL MEETING OF PAKISTAN ENGINEERING COMPANY LIMITED HELD ON THURSDAY, OCTOBER 25, 2012 AT 10:30 AM AT HOTEL AMBASSADOR, LAHORE

Mr. Babar Hassan Bharwana, Managing Director, was elected by the shareholders, to act as Chairman for the meeting. The meeting commenced with recitation of the Holy Quran by Qari Furqan Shah.

The Company Secretary, Mian Anwar Aziz welcomed the shareholders and introduced Mr. Liaqat Mohammad and Mr. Muhammad Iqbal, Directors of the Company, and representatives of M/s Fazal Mahmood & Company, Chartered Accountants, the Auditor's of the Company present in the meeting.

Agenda items were taken up as under:

#### **AGENDA ITEMS**

- 1. To confirm the minutes of 26th Extra Ordinary General Meeting of the Company held on Saturday, March 31, 2012.
- 2. To receive consider & adopt the Audited Accounts of the Company for the year ended June 30, 2012 together with the Auditors' and Directors' reports thereon.

#### **MINUTES**

The Minutes of 26th Extra Ordinary General Meeting of the Company held on Saturday, March 31, 2012 were curculated with the Notice of 63rd Annual General Meeting to all the Shareholders.

The minutes were unanimously confirmed and signed by the Chairman.

The Chairman presented the audited accounts of the company for the year ended June 30, 2012 together with the Auditors' Report and Directors' Report to the members.

The Directors Report was taken as read.

The Chairman of the meeting Mr. Babar Hassan Bharwana briefly stated that year 2011-12 posed enormous challenges not only for the Pakistan economy but the world at large. Conditions at home were adverse due to high level inflation, depreciation of rupee against dollar, deteriorating law and order situation and acute energy shortage. The overall business activity in the country remained slow and due to very tough competition in the market coupled with the above constraints the turn-over of the company could not touch the desired level. The sale revenue of the Company was Rs. 523 million compared to the previous year' sale revenue of Rs. 712 million which was 72% lower. The Gross loss for the year was Rs. 70.541 million against profit of Rs. 31.868 million of last year. The loss after tax during the period under review was Rs. 99.913 million against previous year loss of Rs. 30.594 million. The Chairman further explained that low production was the major reason for the substantial loss during the year. Other reasons were lesser orders in hand at the beginning of the year, raw material constraints, non renewal of credit facilities from banks, load shedding of electricity/gas and intensive competition especially of 11 and 132 Kv towers in the market.

After a brief question answer session the Accounts together with the Auditors' and Directors' Report thereon for the year ended on June 30, 2012 were approved by the shareholders.

The shareholders reposed confidence on the new management and hoped that current year' performance would be better based on the assurance of Managing Director that certain measures have been taken out to put the Company on the right track.

3. To appoint Auditors for the year ending June 30, 2013 and to fix their remuneration. The present Auditors M/s Fazal Mahmood & Company, Chartered Accountants being eligible for re-appointment, have offered themselves for re-appointment.

The previous auditors M/s Fazal Mahmood & Company, Chartered Accountants being eligible, offered themselves for appointment. Shareholders unanimously approved the appointment of M/s Fazal Mahmood & Company, Chartered Accountants as auditors of the Company for the year ended June 30, 2013 at a remuneration of Rs. 500,000/- plus out of pocket expenses of Rs. 15,000/-. Half yearly review fee of Rs. 65,000/- was also approved by the shareholders.

There being no other item on the Agenda the meeting was concluded with a vote of thanks to the Chair.

MINUTES CONFIRMED

**CHAIRMAN** 

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