

Interim Financial Information Nine months period ended

March 31, 2018





PAKISTAN ENGINEERING COMPANY LIMITED





- PAKISTAN ENGINEERING COMPANY LIMITED -----

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COMPANY INFORMATION

Board of Directors

Syed Kaukab Mohyuddin (Chairman) Mr. Mairaj Anees Ariff (Chief Executive)

Mr. Muhammad Arif Habib Mr. Naeem Jan Khan

Mr. Rashid Ali Khan

Mr. Liaqat Mohammad

Mirza Mahmood Ahmad Mr. Muhammad Iqbal

Mr. Ansar Javed

Committee **Board Audit & Risk Management**

Mirza Mahmood Ahmad (Chairman)

Mr. Muhammad Iqbal Mr. Liaqat Mohammad

Mr. Ansar Javed

Board Finance Committee

Mr. Rashid Ali Khan (Chairman)

Mr. Naeem Jan Khan

Mr. Liaqat Mohammad

Mr. Muhammad Iqbal

Board HR & Remuneration Committee

Syed Kaukab Mohyuddin Mr. Ansar Javed (Chairman)

Mr. Naeem Jan Khan

Mr. Rashid Ali Khan

CFO & Company Secretary

Mian Anwar Aziz

Auditors

Maqbool and Company M/s. Tariq Abdul Ghani Chartered Accountants

Bankers

United Bank Limited Summit Bank National Bank of Pakistan

Legal Advisor

Sardar Zulfiqar Umar Khan Thahim

Registered Office

Shahrah-e-Quaid-e-Azam, Lahore. Tel: 042-37320225 - 7 6/7-Sir Ganga Ram Trust Building

Fax: 042 - 37323108

Plants: Kot Lakhpat, Website: http://www.peco.com.pk Email: info@peco.com.pk

Shares Register

of Pakistan Limited M/s. Central Depository Company Lahore - 54000, Pakistan LSE Plaza, 19-Khayaban-e-Awan-e-Iqbal, Mezzanine Floor, South Tower,

DIRECTORS' REPORT



Dear Shareholders

Assalam-o-Alaikum

On behalf of, Directors of Pakistan Engineering Company Limited ("the Company"), I am pleased to present the Directors' Report together with the financial information for the nine months period ended March 31, 2018

Performance Outlook

supplied to IESCO, QESCO, GEPCO, LESCO, HESCO, NTDCL and NETRACON. Government priorities, on reasonable business in next quarter. During the period under review transmission line towers were electrification and electricity load management, depict a big potential of transmission line towers Purchase Orders (PO) of which are expected to be issued soon in favor of PECO and we are expecting lowest of Rupees 177.97 million, Rupees 87.50 million and Rupees 398.95 million respectively, the Presently the Company has orders in hand, orders in pipeline and the orders in which PECO stood

capabilities and better working capital management. policies, extensive market research, product development, product diversification, updating production this business. However, your Company is gearing up to meet such competition through better marketing Pakistan, has also become significantly competitive due to challenges posed by foreign companies in However, along with the potential opportunities, the business of electricity transmission towers, in

of Rs. 1,214.96 million and earning of gross profit of Rs. 68.59 million. Management of your Company is striving hard to achieve better turn over/profitability during the current financial year. In the environment of such intense competition, the company was able to manage execution of orders

Financial Performance

130.74 million of the corresponding period of last year, a decrease of Rupees 62.15 million (47.33%) million (26.17%). There was a gross profit of Rupees 68.59 million, against gross profit of Rupees against Rupees 962.92 million of the corresponding period last year, an increase of Rupees 252.04 The sales revenue for nine months period ended on March 31, 2018 was Rupees 1,214.96 million acute increase in raw material prices. Decrease in Sales/Gross Profit was mainly due to intense competition, low margins in new orders and

major factors in erosion of Profit. The prices of input costs showed an increase of 21.56% during this quarter. Such fluctuations have eroded the profit for the nine months of CFY 2017-18 by Rs. 26.79 The abnormal increase in the international prices of Zinc, Steel and depreciation of Pak Rupee were

same period last year, an increase of Rupees 11.29 million due to high Freight and Forwarding expenses as most of the orders were on FCS (Free on Consignee' Site) basi Operating expenses during the period were Rupees 88.41 million against Rupees 77.11 million of the

the same period last year There was a loss after tax of Rupees 22.07 million, against profit after tax of Rupees 52.53 million of



Future Outlook

At present the company has orders in hand and in pipe line of transmission line towers. It is therefore, anticipated that performance of the company during rest of the year would be much improved.

Keeping the narrow working capital of the Company in view, potential Joint Venture (JV) arrangements are in process with various multinational companies to enhance operational capacities of PECO on a fast track.

Acknowledgement

I take this opportunity to thank all the valued customers, suppliers and bankers for their confidence and continued support and to staff members for their dedication and hard work. I would also like to thank the Board of Directors for their continued support in improvement of Company's business and good will. I am looking forward to a much better future for the Company, In'sha'Allah.

For and on behalf of the Board of Directors

Mairaj Anees Ariff Chief Executive

> April 28, 2018 Lahore

> > زعک، مٹیل کی فیتوں میں غیرمعمولی اضافہ اور پاکتائی روپے کی فرمودگی منافع میں ٹناؤ کی بنیادی وجھی۔ اِس سہابی میں درآمدی(اگت میں ۱۹۹۱ فیصداضافہ بوا۔ اِن اُتارچڑھاؤنے رواں سال کے نہابی منافع کو 2 کے ۱۹ ملین روپے ہے کہ کردیا۔ عملیاتی اخراجات ۲۹،۸ملین روپے رہے جو پھیلے مالی سال اِی عرصے میں ۱۱۔ کے ملین روپے تھے۔ مالی خسارہ کے ۱۳ ملین روپیز ہاجو پھیلے مالی سال اِی عرصے میں ۹۳، مھلین روپینا لص منافع تھا۔

مستعقبل کا اغدازہ موجودہ وقت میں کہنی کے پاس زیکی کھیوں کے ٹھیلے ہیں۔ باتی مالی کے دوران کپنی کی کار دوگی پہلے نہا ہی عرصے کے مقاطبے میں بہتر رہے گی۔ کہنی کے کام جلائے والے مرمائے کی کی کے بیٹر نظر ، پیکیو کی عملیاتی صلاحیتوں کو بڑھائے کے لیے بیٹیر کثیر القومی کمپنیوں کے ماتھ مکند ششتر کہ مہمائے زیر مل ہیں۔

اِس موقع پریش اینے تمام قابلِ قدرصارفین ، مہیا کاراور بدیکا رول کا ایک سلس صایت واعتاد اور عملے کے ارکان کا انگی گن اورمحنت پرشکریداداکرنا چاہتا ہوں۔ میں کمپنی کے کاروباراورکا روباری ساکھی بہتری میں سلسل صایت کرجنس تُظیما برکا بھی شکر پیر اداکرنا چاہتا ہوں۔ میں ،افشاء اللہ ، کمپنی کے بہت بہتر ستقبل کا منتظر ہوں۔

اجهاريك

مجاس نظماء می جانب سے معراج اثنیں عارف ۱۰۰۸

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اطلاعات تطلماء معززتهم يافتكان

1 A 35.

مجھے، کیلس نظماء کی جانب ہے، ۱۳۹اریۃ ۱۸ء۴ کوئتم ہونے والی غیرحاسب شدہ عبوری مالیاتی نہا ہی معلومات بیش کرتے ہوئے فوثتی - C 5.192 Us 5

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تا ہم ، مکندمواقع کے ساتھ ساتھ ، غیر ملکی کمیٹیوں کی ترکیلی حمیوں کے کا دوبار میں آمد کی دجہ سے مسابقت پڑھتی جار ہی ہے۔ آپ کی کمپنی اس وقت کینی کے پاس ۱۲۸ میں روپ کے کھیے ہیں جگافریداری آڈرجلد ہی بیکو کے بین جاری کروپے جائیں گے اور جمیں الکی سدمائی میں مناسب کا روبارمتوقع ہے۔ زیرجائزہ مدت کے دوران آئینکو،کیسکو،جیپکو،لیسکو اورئیزاکون کوریک تک تھیمفراہم کیے فمروخت کاری کی بہتر یالیسی ، وسیقیازاری تحقیق برصنوعات کی ترقی برصنوعات کے تنوع جنگی صلاحیت کی بہتری اور سرمائے کے بہتر کئے ۔ بکی اوربکی کی اوڈ منتجہ ہے ریحکومتی ترجیجا ہے کے میش نظری پاکتان میں تربیکی کھمبوں کا بہت کا روبار ہے۔ انظام کی بدولت اِس مسابقت سے شخی کی جر بورکوشش کررہی ہے۔

پرزور دیا ہے۔ مقابلے کے اِس ماحول میں جھی کمپنی ۹۸، ۱۹۸، ملین روپے کے تھیکوں کو پورا کرنے اور ۹۵. ۸۸ ملین روپے کا خام زیر جا زُزه مدت کے دوران ، مپنی کی انتظامیہ نے ،متنا می وخارجر دیقوں کے شمریدمتنا ملیکی دجہ سے،معتول بازاری ھے پر قبضہ کرنے منافع کمائے میں کامیا ب رہی ہا کہا جگینی کی انتظامیہ، رواں مالی سال میں بہتر فروخت کاری امنافع کے لیے جرپورکوشش کرر رہی

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سال ای عرصے میں ہم کے ، مهوا ملین رویے تھی ، جو کہ ۱۵ مال ملین رویے (برمهم یہ) کم ہے۔ فروخت کاری /کل آمد فی میں کی کی بنیا دی دجہ شدید مسابقت ، منظیکوں میں کم منافع اور خام مال کی قیتوں میں شدید اور اچا تک اضافہ ہے۔ ميل ۹۴. ۹۲۹ کيلين روپينځې، جو که ۴۸. ۹۳ ماميلين (۶. ۱۲۲) روپيزيا ده په کينې کا کا آيد نی ۹۵. ۸۷ کلين روپيار دې جوټيکه مالی اسهاریتی ۱۸ و ماکونتم ہونے والے نہا ہی عرصے میں فروخت کاری ۹۹. ۱۳۹۸ء ملین روپے رہی جو پچھلے مال سال ای عرصے

CONDENSED INTERIM BALANCE SHEET		Un-audited	Audited
AS AT MARCH 31, 2018		March 31,	June 30,
EQUITY AND LIABLITIES	Note	2018	2017
SHARE CAPITAL AND RESERVES		Kupees in	- kupees in thousand
Share capital		56,902	56,902
Revenue reserve - general Accumulated loss		10,000 (841,908)	10,000 (832,934)
		(775,006)	(766,032)
Surplus on revaluation of fixed assets		14,485,035	14,498,128
NON - CURRENT LIABILITIES			
Long term financing	4	14,622	29,250
Deferred liabilities - net		96,804	115,609
		111,426	144,859
CURRENT LIABILITIES Trade and other payables		599,962	672,776
Short term borrowing - secured	51	61,433	74,919
Current portion of long term financing		19,503	19,503
Accrued mark-up Provision for taxation		2,249	2,491 13,748
		697,687	783,437
Liabilities directly associated with free hold land - held for sale	6	1,790,848	1,790,848
CONTINGENCIES AND COMMITMENTS	7		
TOTAL EQUITY AND LIABILITIES		16,309,990	16,451,240
ASSETS NON - CURRENT ASSETS)		
Property, plant and equipment Investment property	α	14,549,753	14,555,168
Long term investment Long term denosits		741 2.053	741 2 053
CHRRENT ASSETS		14,553,104	14,558,541
Stores, spares and loose tools		167,726	170,463
Stock-in-trade		439,702	446,910
Trade debts - unsecured		680,312	781,691
Advances Trade denosits prepayments and other receivables		8,106 28,621	6,191
Tax refunds due from Government		88,564	104,912
Cash and bank balances		29,131	36,903
		1,442,162	1,577,975
For hold land - held for sale		314,724	314,724
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The annexed notes from 1 to 17 form an integral part of this condensed interim financial information

Chief Executive Officer

Chief Financial Officer

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS AND THREE MONTHS PERIOD ENDED MARCH 31, 2018

	Nine mon	Nine months ended	Three months ended	ths ended
Note	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
	r	Rupees in thousand	thousand	1
	1,214,957	962,917	469,147	416,420
Gross Profit	68,591	130,736	6,845	55,553
Selling and distribution expenses Freight and forwarding expenses	(10,084) (22,711)	(6,926) (16,957)	(3,994) (1,973)	(2,946) (4,003)
Administrative expenses Other operating charges	(55,610) (798)	(53,229) (5,853)	(17,991) (236)	(19,201) (2,911)
Other operating income Operating (Loss)/profit	2,363 (18,249)	23,321 71,092	1,061 (16,288)	10,581 37,073
Finance cost (Loss)/profit before taxation for the period	(13,238) (31,487)	(12,988) 58,104	(4,307) (20,595)	(4,182) 32,891
Taxation - Current - Prior - Deferred	(15,187) 647 23,961 9,421	(10,572) (1,186) 6,184	(5,864) - 7,407	(6,112) (3,268) (9,380)
(Loss)/profit after taxation for the period	(22,066)	52,530	(19,052)	23,511
(Loss)/Earnings per share - Basic and 10 diluted Rupees	(3.88)	9.23	(3.35)	4.13

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS AND THREE MONTHS PERIOD ENDED MARCH 31,2018

	Nine mor	Nine months ended	inree months ended	ths ended
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
		Rupees in thousand	thousand	
(Loss)/profit after taxation for the period	(22,066)	52,530	(19,052)	23,511
Other comprehensive income for the period	í	x		ĭ
Total comprehensive (Loss) / income for the period	(22,066)	52,530	(19,052)	23,511

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Mairaj Anees Ariff Chief Executive Officer

Mian Anwar Aziz Chief Financial Officer

Muhammad Iqbal Director

Mairaj Anees Ariff Chief Executive Officer

> Mian Anwar Aziz Chief Financial Officer

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Muhammad Iqbal Director

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	Net cash (used in) financing activities	Dividend paid	Long term financing - (repayments)	Short term borrowing - (repayments)	CASH FLOWS FROM FINANCING ACTIVITIES	Net cash (used in) investing activities	Long term deposits	Proceeds from disposal of Property, plant and equipment	Fixed capital expenditure incurred	CASH FLOWS FROM INVESTING ACTIVITIES	Net cash generated from operating activities	Workers' profit participation fund paid	Income tax paid	Gratuity paid	Finance cost paid	Cash generated from operations				
	ERIOD	Š																11		Note		
29,131	36,903	(7,772)	(28,182)	(68)	(14,628)	(13,486)		(22,817)	i).	ī	(22,817)		43,227	(5,655)	(9,652)	(755)	(11,190)	70,479	Rupees in thousand	8107	March 31,	
68,854	21,936	46,918	(15,396)	(18)	(14,627)	(751)		(11,404)	(221)	21,471	(32,654)		73,718	(7,564)	(5,729)	(508)	(11,179)	98,698	thousand	2017	March 31,	

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chief Executive Officer Mairaj Anees Ariff

Mian Anwar Aziz Chief Financial Officer

Muhammad Iqbal Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED MARCH 31,2018

Issued Subscribed and paid-up capital

Accumulated loss

Total

(775,006)	(841,908)	10,000	56,902	Balance as at March 31, 2018 (Un-audited)
13,092	13,092	х х	1 1	during the period on account of: incremental depreciation charged thereon - net of tax - disposal of revalued machinery - net of tax
(22,066)	(22,066)	10	13	Total comprehensive loss for the period Surplus on realization of fixed assets realized
(22,066)	(22,066)		* *	- Loss for the period ended March 31, 2018 - Other comprehensive income
(766,032)	(832,934) (766,032)	10,000	56,902	Balance as at July 01, 2017 (Audited)
(787,270)	(854,172) (787,270)	10,000	56,902	Balance as at March 31, 2017 (Un-audited)
13,585 5,323	13,585 5,323	r		Surplus on realization of fixed assets realized during the period on account of: -incremental depreciation charged thereon - net of tax -disposal of revalued machinery - net of tax
52,530	52,530	ř		Total comprehensive income for the period
52,530	52,530	1 1	30. 0	- Profit for the period ended March 31, 2017 - Other comprehensive income
(858,708)	(925,610) (858,708)	10,000	56,902	Balance as at July 01, 2016 (Audited)
1	Rupees in thousand	Rupees in ti		

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018 SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

THE COMPANY AND ITS OPERATIONS

towers, electric motors, pumps and steel rolled products etc. engineering products. The major products of the company are electricity transmission and communication Shahra-e-Quaid-e-Azam, Lahore. The company is principally engaged in the manufacturing and sale of Pakistan Engineering Company Limited was incorporated in Pakistan on February 15, 1950 under the Companies Act, 1913 (Now Companies Act, 2017) as a public limited company. Its shares are quoted on Pakistan Stock Exchange. The registered office of the Company is situated at 6/7 Ganga Ram Trust Building

2. BASIS OF PREPARATION

Statement of Compliance

2.1

accordance with section 237 of the Companies Act, 2017. It has been prepared in accordance with the the provisions of or directives issued under the Companies Act, 2017 has been followed. provisions of and directives issued under the Companies Act, 2017. In case where requirements differ requirements of the International Accounting Standard (IAS) 34-Interim Financial Reporting' and This condensed interim financial information is unaudited and is being submitted to the members in

tunctional currency and all financial information presented has been rounded off to the nearest thousand. These condensed interim financial information is presented in Pakistan Rupee which is also the Company's

2.2 Estimates, judgments and financial risk management

applied to the financial statements as at and for the year ended June 30, 2017 the Company's accounting policies and key sources of estimation uncertainty were the same as those condensed interim financial information, the significant judgments made by the management is applying liabilities, income and expenses. Actual result may differ from these estimates. In preparing these and assumption that affect the application of accounting policies and the reported amount of assets The preparation of interim financial information requires management to make judgments, estimates

3 ACCOUNTING POLICIES

Company for the preceding year June 30, 2017 financial information are the same as those applied in the preparation of annual financial statements of the The accounting policies and methods of computation applied in the preparation of this condensed interim

for full financial statements, and should be read in conjunction with the company's audited annual financial This condensed interim financial information does not include all the information and disclosures required

				1			
Less: Current maturity shown under current liabilities	Less: repayment during the period	Finance availed during the period	Opening balance	Movement of long term finances - from Banking Companies / Financial Institutions	Loan from banking companies - secured	LONG TERM FINANCING	
ties					4.1		Note
(19,503) 14,622	(14,628) 34,125	48,753	48,753		14,622	Rupees in thousand	(Un-audited) March 31, 2018
(19,503) 29,250	(19,503) 48,753	68,256	68,256		29,250	thousand	(Audited) June 30, 2017

The financing forms part of total credit facility available to the extent of Rupees 108.351 million. The loan carries markup @ 3 months KIBOR plus 2.50%. The credit facility of the Company will be expired on December 31, 2019. This is secured against first charge of Rupees 73.128 million over movable fixed assets [excluding land and building] of the company.

74,919	61,433	unning finance 5.1
		From NBP Bank under markup arrangements-Secured:
housand	Rupees in th	SHORT TERM BORROWING - SECURED
2017	2018	Note
June 30,	March 31,	
(Audited)	(Un-audited)	

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5.1 months KIBOR plus 2.50%. This facility is renewed on January 16, 2018. movable fixed assets (excluding land and building) of the company. The loan carries markup @ 3 This running finance facility was availed from National Bank of Pakistan to meet working capital requirement of Company. This is secured against first charge of Rupees 100 million over current and

6. LIABILITIES DIRECTLY ASSOCIATED WITH FREE HOLD LAND - HELD FOR SALE

Privatization commission loan	481,469	481,469
Government escrow account	112,937	112,937
Other Government loan	100,000	100,000
Federal Govt. loan for compulsory seperation scheme (CSS)	309,000	309,000
Federal Government bonds	787,442	787,442
	1,309,379	1,309,379
	1,790,848	1,790,848

CONTIGENCIES

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- 7.1 Claims not acknowledged as debts in respect of various sub judice cases filed against the company for which the maximum possible liabilities could be approximately Rupees 2.912 million (June 30,2017). Rupees 2.912 million)
- 7.2 Guarantees of Rupees 621.90 million (June 30, 2017: Rupees 617.85 million) issued by the banks and insurance companies to different parties on behalf of the company.
- 7.4 7.3 in these finacial statements in respect of the additional loan and markup claimed ultimate outcome of the matter will result in favour of the company and hence no provision has been made no markup is payable by the company in respect of this loan. The management is confident that the is no mention of any markup to be charged on this loan nor is there any markup agreement, therefore interest on the above loan. The legal advisor of the company is also of the firm opinion that since there loan and Privatization Commission has been asked to come up with sound reason and logic for charging has been asked to come up with firm stance on the foregoing loan amounting to Rupees 131.454 million Ministry of Finance to review the calculation / treatment of a loan amounting Rupees 131.454 million and respect of additional loan and mark up claimed. Privatization Commission has been instructed by the with respect to Govt. of Pakistan loans does not agree with the stance of Privatization Commission in the meeting held on October 7, 2010 at Ministry of Finance to reconcile the principal and mark up amounts and mark up amounting to Rupees 1,295.45 million. The management of the company in the minutes of The Privatization Commission has claimed additional loan liability amounting to Rupees 131.454 million Further, Privatization Commission has been instructed to sort out the issue of charging interest on VSS
- result in favor of the company and hence no provision has been made in these financial statements in that no markup is payable. The management is confident that the ultimate outcome of the matter will Furthermore, the company has also obtained the opinion from the legal advisor, who is also of opinion to company at the earliest. Till the issue of annual accounts no such decision has been received by company loan and interest thereof, to confirm the contention of PECO. Decision on this account would be conveyed loans, which has instructed the Finance Division to re-examine the issue relating to Rupees 100.00 million absence of any agreement for markup. The matter was taken up by the Ministry of Finance, in meeting held on October 7, 2010, to reconcile the principal and mark up amounts with respect to Govt. of Pakistan Loans. However, the management of the company is of the opinion that no markup is payable in the an amount of Rupees 2,801.41 million in respect of markup payable on remaining Government of Pakistan The Finance Division vide its letter dated August 11, 2015, for the year ended June 30, 2015 has claimed 2010, to reconcile the principal and mark up amounts with respect to Govt. of Pakistan

March 31, 2018

March 31, 2017

March 31,

March 31, 2017

2018

Three months ended

----- Rupees in thousand -----

Nine months ended

7.5 The Additional Commissioner Inland Revenue (ACIR) has passed an order under section 122 (5A) of the Income Tax Ordinance, 2001 for tax years 2009 and 2010 whereby a demand of Rupees 53.43 million (2017: Rupees 53.43 million) has been raised. No provision against the demand has been made in these financial statements as the Company is able to get refund of Rupees 55.00 million from Federal Board of Revenue in current financial year. The Appellate Tribunal Income Tax (ATIR) has passed an order under section 122 (5A) of Income Tax Ordinance, 2001, whereby brought forward losses of Rupees 170.644 million is allowed by ATIR. As on reporting date, appeal effect decision was pending before ACIR which will result in further refund of Rupees 53.43 million.

9.

		8.1.1					8.1				8.	
	Factory Building Plant and machinery Office equipment Computers Furniture and fixtures Vehicles Electric equipment Tools	8.1.1 Following is the detail of additions during the period/year		Less: Depreciation charged during the period/year	Less: Disposals during the period/year (at book value)		Operating fixed assets Opening written down value Add: Additions during the period/year		Capital work-in-progress Advances against capital assets	Operating fixed assets	PROPERTY, PLANT AND EQUIPMENT	
							8.1.1			8.1		Note
32,740	9,082 15,006 1,170 345 183 6,709 219 26		14,504,280	14,532,510 (28,230)	ī	14,532,510	14,499,770 32,740	14,549,753	2,982 42,491	14,504,280	Rupees in thousand	(Un-audited) March 31, 2018
13,503	4,303 148 758 78 78 78 165		14,499,770	14,537,447 (37,677)	(9,163)	14,546,610	14,533,107 13,503	14,555,168	2,982 52,416	14,499,770	thousand	(Audited) June 30, 2017

4.13	(3.35)	9.23	(3.88)	Earnings per share (Rupees)
5,690,200	5,690,200	5,690,200	5,690,200	Weighted average number of ordinary shares (Numbers)
23,511	(19,052)	52,530	(22,066)	EARNINGS PER SHARE - BASIC AND DILUTED There is no dilutive effect on the basic earnings per share" which is based on: Profit attributable to ordinary shareholders (Runees in thousand)
March 31, 2017	March 31, 2018	March 31, 2017	March 31, 2018	
ths ended	Three months ended	ths ended	Nine months ended	
360,867	462,302	832,181	1,146,366	Cost of sales
37,234	82,616	(11,309)	5,840	(Increase)/decrease in finished goods inventory
323,633	379,686	843,490	1,140,526	Cost of goods manufactured
(90,893)	97,173	(166,051)	(18,696)	(Increase)/decrease in work in process inventory
414,526	282,513	1,009,541	1,159,222	
8,385	8,258	25,571	24,731	Depreciation
514	835	2,422	2,782	Other expenses
532	855	1,643	3,288	Vehicle running expenses
	7		7	Research and development
262	364	781	978	Insurance
1,880	1,462	3,254	3,343	Repair and maintenance
344	344	1,091	1,034	Rent, rates and taxes
1,234	1,744	3,612	4,547	Service charges
2,545	17,111	12,086	52,280	Processing and fabrication charges
2,404	747	5,039	5,430	Inspection fee
177	238	555	1,011	Printing and stationery
309	171	657	537	Postage, telegram and telephone
236	238	618	963	Traveling and conveyance
14,871	11,395	37,813	42,593	Fuel and power
21,344	24,536	62,573	75,865	Salaries and wages and other benefits
16,444	8,285	65,198	78,167	Stores and spares consumed
343,045	205,923	786,628	861,666	Raw material consumed
				COST OF SALES

10.

		Adjustments for non cash charges and other items:	
58,104	(31,487)	Profit before taxation	
		CASH GENERATED FROM OPERATIONS	-
nousand	Rupees in thousand		
2017	2018		
March 31,	March 31,		
(Un-audited	(Un-audited)		

Ralances written hack

Profit before working capital changes

(Increase)/decrease in current assets:

- Stores, spares and loose tools

Effect on cash flow due to working capital changes:

20,000	10,010
92 600	15 915
34,496	47,402
(12,309)	1
(6,757)	1
1,865	,
3,157	ï
7,392	5,912
2,057	2,290
10,931	10,948
28,160	28,252

15,915		,	5,912	2,290	10,948	10,101

1	4					02-03	
15,915	47,402	1	ï	ì	ï	5,912	2,290
92,600	34,496	(12,309)	(6,757)	1,865	3,157	7,392	2,007

98,698	70,479
6,098	54,564
(267,835)	(69,381)
(16,081)	12,252
(3,226)	2,284
(7,693)	(1,915)
534,680	101,379
(208,142)	7,208
(25,605)	2,737

Increase/(decrease) in current liabilities:

 Trade and other payables Sales tax refundable

- Trade deposits, prepayments and other receivables

 Trade debts Stock in trade

2018	March 31, Ju	Un-audited) (A
2017	une 30	Audited

Rupees	
in thousand	
1	

12 TRANSACTIONS WITH RELATED PARTIES

State Er
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Corporation
(SEC)

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Reimbursement of Expenses payable

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peri	tory
bc	

acevania at the end of the period

273

273

151

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13.	
FINANCIAL RISK MANAGEMENT	TO COMMON BY THE WASHINGTON CONTRACTORS, CONTRACTORS OF THE MANAGEMENT AND AN ADDRESS OF THE STREET, AND ADDRESS OF THE STREET, A
MANAGEMENT	

ear ended	Company's
ed June 30, 2017.	's risk management policies are consistent with those disclosed in the financial statements for the

14. OPERATING SEGMENTS

(Un-audited) March 31, 2017

This condensed interim financial information has been prepared on the basis of a single reportable segment

14.1 Information about products and services

- Revenue from sales of electricity transmission and communication towers represents 93.38% (March 31, 2017;

14.2 Information about geographical areas

- 100% (March 31, 2017: 100%) of the gross sales of the Company are made to customers located in Pakistan,

14.3 Information about major customers

- The Company's most significant customers are electric supply companies.

93.38% of the gross sales of the Company for the period. - Electricity transmission company (NTDCL) and Distribution companies (DISCOs) accounts for more than

15 DATE OF AUTHORIZATION

This condensed interim financial information have been authorized for issue by Board of Directors on April 28

16 CORRESPONDING FIGURES

condensed interim cash flow statement have been compared with the balances of comparable period of the condensed interim profit and loss account, condensed interim statement of comprehensive income and immediately preceding financial year. been compared with the balances of annual audited financial statements of preceding financial year, whereas, "In order to comply with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting", the condensed interim balance sheet and condensed interim statement of changes in equity have

Corresponding figures have been re-arranged wherever necessary for purposes of better presentation as follows:

- Loans from Government of Pakistan	Long term loans	Reclassification from component
- Loans from Government of Pakistan	Liabilities directly associated with free hold land - held for sale	Reclassification to component
1,790,848	Rupees in thousand	

Cost of sales - Stores and spares consumed			
Cost of sales - Fuel and power			
24,473	Rupees i	March 31, 2018	Nine months ended
13,700	Rupees in thousand	March 31, 2018	Three months ended

17 GENERAL

Figures have been rounded off to the nearest thousand rupees

Chief Executive Officer Mairaj Anees Ariff

Chief Financial Officer Mian Anwar Aziz

Muhammad Iqbal Director